BELGIUM@MWC 2018

BARCELONA
FEBRUARY 26 – MARCH 1ST, 2018
HALL 7 – STAND 7G71

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EXHIBITORS

ACCELLERAN

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COMPANY BACKGROUND
Accelleran was founded in 2012 to meet the global need for high quality, carrier-grade, reliable 4G LTE and 5G software and design solutions to power the future mobile networks. The founding team are veterans of the wireless and small cell industry, working together since 2007.

ADDED VALUE
Accelleran provides Mobile RAN software and LTE Small Cell product solutions addressing the real-world challenges of increasing data volumes and 5G applications, calling for hyperdense networks. Accelleran's unique software architecture in genuinely independent from any hardware platform. Operators can leverage one software solution for integrated small cells and for disaggregated and virtualised RAN networks with slicing and edge capabilities. With a global Cellular Industry's leading design team, Accelleran is the technology choice for carrier grade, reliable, performant Small Cells and Radio Access Network software solutions for Fixed Wireless Access, Public Mobile, Private Network, Neutral Host or IOT/Vertical industries solution providers.

RANGE OF PRODUCTS
- LTE Small Cells
- 4G/5G RAN and V-RAN Software Solutions
- RAN Testing Suites
- Integration & Architecture Services

MAIN REFERENCES
Accelleran has deployments and ongoing operator trials worldwide for urban, enterprise, rural and remote Small Cell segments on a wide base of Small Cell architectures and targeting different industries, applications and use cases.

AGIFY, A BRAND OF UPCOM

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COMPANY BACKGROUND
AGify is an innovative solution which has been developed by Upcom during the last 2 years. AGify offers a new approach to the lasting problem of online age verification, protecting minors from age-restricted products, content and services.

ADDED VALUE
AGify effectively verifies the age of its users through multiple authentic sources. It is a global age verification method, fast and easy to use. Most importantly, AGify is a privacy-preserving solution, and the only thing that is revealed to the websites is whether their visitors are above or below a required age.

RANGE OF PRODUCTS
AGify consists of an Android and iOS mobile app, through which the end-users can get authorized by online age-restricted websites.

MAIN REFERENCES
Agify has been partially supported by the European Research project ReCred.

CERTIFICATION
AGiify has been developed by Upcom, which is certified according to ISO 9001 on Quality Assurance and according to ISO 27001 on IT Security.

ALPHA NETWORKS

ALPHANETWORKS

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COMPANY BACKGROUND
Alpha Networks is an internationlly recognized pay-TV technology company established in 2008 with corporate heardquarter in Belgium. It provides an innovative, reliable and technically advanced back-end software solution that easily connects content with subscribers, thus enabling network operators and media companies to distribute pay-TV content via any type of network.

ADDED VALUE
Alpha Networks provides a software platform enabling its customers to deliver a seamless UX and differentiate their offer to the subscribers. tucano is unique and adaptable, thanks to its open API that allows retrieving all back-end features and make them available on all device types.

RANGE OF PRODUCTS
Alpha Networks's product, tucano, is reliable, easy to navigate and highly performant. The latest version, tucanoRED, is a TV back-end oriented to micro services to aggregate fast new content & metadata and activate only the functionality that you need in an existing infrastructure. The complete set of APIs available allows to quickly integrate any UI on any device type.

MAIN REFERENCES
The company is internationally recognized with customers all over the world, such as Orange, Econet Group, Telecentro and many more.

MOBILE
WORLD CONGRESS

ARTILIUM

artilium

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COMPANY BACKGROUND

Artilium is a software development company running a global mobile service enabler (MVNE) platform
- We operate multiple platforms for our telecommunication customers
- We offer customizable managed service solutions
- We service more than 20 million subscribers in more than 20 countries

We enable communication services for:
- Telecom operators
- MVNO's
- IoT providers
- Large Businesses

ADDED VALUE

Easily create your own telecommunication and digital cloud services:
- Fast
- Cost efficient
- Any network
- Realtime, anytime, always

RANGE OF PRODUCTS

- MVNE/MVNO services
- IoT connectivity platforms
- IVR and voicemail services
- Multichannel callcenter solutions
- Billing and invoicing
- IP connectivity and services
- Cloud PBX
- Mobile cloud storage
- Messaging services
- KYC: identity verification

MAIN REFERENCES

Liberty Global, Tele2, T-Mobile, Telenet, Sprint, Virgin Mobile, KPN, Mobile Vikings, Philips, Proximus.

CERTIFICATION

Microsoft Gold partner

BACK2BUZZ

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COMPANY BACKGROUND
Back2buzz is a fast growing company specialized in refurbished mobile devices with a sustainable objective. We strongly believe in quality, therefore we refurbish in our local market and are close to the customer, offering a full warranty on our products. We hope that our company can help reducing the e-waste. On top of that, we are delivering a full set of accessories, to complete our offering.

ADDED VALUE
Back2buzz develops a unique concept of top quality products at an afordable price. All the tests and the control process are managed in Belgium.

RANGE OF PRODUCTS
Smartphones, tablets, accessories.

MAIN REFERENCES
Fnac, wallcom, Cami, Conforama CH, Fnac CH, Systemat.

BELGIAN MOBILE ID

Belgian Mobile ID

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COMPANY BACKGROUND
Belgian Mobile ID is a joint venture by the seven market leaders from Belgium's banking and telecommunications sectors: Belfius, BNP Paribas Fortis, CBC/KBC & ING, on the one hand, and Orange Belgium, Proximus & Telenet, on the other. The consortium has developed itsme®, the Belgian benchmark in the field of mobile identification and privacy protection in the digital world.

ADDED VALUE
Thanks to itsme®, all Belgian citizens are capable of identifying themselves beyond all doubt when they connect to digital applications.

RANGE OF PRODUCTS
The itsme® app is a new online identification and authentication solution, specially designed for the digital age and highly secure.
itsme® is particularly user-friendly and offers all Belgian users full control and optimized security for their personal data on the web.

MAIN REFERENCES
ING, Belfius, KBC/CBC, BNP Paribas Fortis, HelloBank!, Fintro, Randstad, Doccle, Proximus, EnCo Proximus, ClearMedia Proximus.

CERTIFICATION
ISO/CEI 27001

CALYPSO NETWORKS ASSOCIATION

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COMPANY BACKGROUND
Calypso Networks Association is a non-for-profit association established in Brussels in 2003. Its main objectives are to promote, define and direct the Calypso Contactless Ticketing specifications, while contributing to the international standardization process. CNA is currently working on creating ready to use mobile application and also a full open source SDK for generic contactless Ticketing.

ADDED VALUE
Calypso technology has been designed to ensure interoperability between transportation networks equipment's and is open to all manufacturers providers. It has been deployed for 20 years in 25 countries without any hacking reported since now and work with any kind of NFC portable objects: Smart Cards, Secures elements, Sim cards or HCE in Smart Phones.

RANGE OF PRODUCTS
- Calypso Applet: suitable to any Java Cards portable object such as eSE or Sim cards, it emulates a secured contactless card.
- Calypso HCE specifications & guidelines: define the security requirements to mandatorily apply when implementing HCE mobile ticketing solution in a Calypso system.
- Hoplink: a ready to use application for interoperability suitable to any Calypso ticketing environment.

MAIN REFERENCES
Calypso standard is used in all MOBIB transportation cards issued by the STIB, De Lijn, TEC and SNCB. It is also used by Interparking for its parking cards which can be used for Public transportation in Belgium. In France, Strasbourg and the SNCF use the Calypso Applet for their Mobile Ticketing solution. In Italy they are developing an HCE mobile application based on Calypso guidelines.

CERTIFICATION
CNA is one of the founders members of the Smart Ticketing Alliance with the UITP – Union of International Public transports, the AFIMB - France, VDV -Germany, and ITSO – UK.

CE+T POWER

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COMPANY BACKGROUND

Our daily mission at CE+T Power is to provide power solutions to keep the world going. To do this, we offer efficient, modular and reliable power converters.
Founded in 1934, CE+T Power has invented the modular inverter in the end of the 1980s. CE+T Power offers solutions for the telecom, datacentre, industry, power utilities, transport and renewable energy markets.

ADDED VALUE

Compared to competing solutions, our product range has been developed with highly innovative technologies to reduce our customers' Operating Expenses, offer the highest reliability, flexibility (with modular converters), maximum efficiency and compactness. For example, we have developed inverters operating under normal conditions with AC input to incrementally increase conversion efficiency.

RANGE OF PRODUCTS

Power Routing (all-in-one inverter, rectifier and UPS)
Modular Inverters (DC to AC and DC+AC to AC)
Standalone Inverters (DC to AC and DC+AC to AC)
Modular UPS
Monitoring
Customized systems, including batteries and other products

MAIN REFERENCES

Proximus, Vodafone, Telefonica, Claro, Zain, Etisalat, Ooredoo, Delta/Eltek, Emerson, AEG and many more.

CERTIFICATION

ISO 9001, ISO 14001, ETSI, IEC, etc.

COMMUNITHINGS

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COMPANY BACKGROUND
CommuniThings is an enabler of Smart-City solutions, headquartered in Brussels. Founded in 2014, CommuniThings is a multi-technology provider of wireless Smart-Parking solutions, with extensive track record of LPWAN (Low Power Wide Access network) deployments across Europe. CommunitThings was among the first providers worldwide to launch commercial scale Smart-Parking solutions over LoRaWAN.

ADDED VALUE
CommuniThings primary focus is on alleviating the congestion associated with lengthy search-es for parking. We do so by first addressing each of the stakeholders in the city – and providing a tailored mobile application for commuters allowing guidance to available spots in real-time, a management dashboard for parking stewards, and reporting tools for better urban planning by the municipality.

RANGE OF PRODUCTS
CommuniThings offering consists of:
- Guidance to available spots for drivers via mobile app
- Management dashboard to parking controllers
- Statistics on usage patterns to municipalities
- Dedicated zone offering
    → Disabled zones + EV Charging spots - parking guidance and authentication of eligible users
    → Shop & Drive solutions for increased rotation, and loyalty programs by retailers

MAIN REFERENCES
COMMUNITHINGS IS PRESENT IN THE FOLLOWING CITIES:
- Shop & Go Solutions : Mons, Aarschot, Belgium
- Disabled Zones: Utrecht, Netherlands.
- General availability: Mechelen, Belgium
- Avilability + control: Middelkerke, Belgium.
- Off-street parking: Leusden, Netherlands. Dimension-data - Belgium

COUPONTOOLS

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COMPANY BACKGROUND
The Leading Solution for Creating Engaging Mobile Marketing Campaigns for Agencies & Advertisers. Coupontools's powerful yet easy-to-use features enable you to create fantastic mobile user experiences in minutes! Includes a powerful array of coupon types including WYSIWYG Coupon Creator, Single Use Coupons, Countdown Timers, SMS & email Distribution, Timed Coupons, Flexible Barcode Formats.

ADDED VALUE
Add Gamification to your Mobile Marketing Campaigns! You can create branded mobile mini-games in minutes.
Built-in Analytics & Reporting. See how your audience is engaging with your campaigns, including trend reporting, location data and full conversion tracking.

RANGE OF PRODUCTS
www.coupontools.com - mobile marketing platform
www.smstools.com - SMS software

MAIN REFERENCES
Pepsico, BurgerKing, Coca Cola, Dave & Buster's, Thomson Reuters

CROWDBEAMER

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COMPANY BACKGROUND
RORYCO's mission is to market easy-to-use solutions for all professionals who want to be successful in presenting information to a live audience. Our vision is to make presentations more productive and interactive through information-sharing solutions that make life easier – anywhere and anytime. Our first product line crowdbeamer fits that mission 100%.

ADDED VALUE
Crowdbeamer allows broadcasting any video source over its built-in WiFi.
Crowdbeamer guarantees that speakers can be much more successful in conveying their message to an audience. Presentation content is sent directly to each participant's personal device, enabling everyone to actively interact with it. With crowdbeamer, the message remains easily accessible even long after the presentation.

RANGE OF PRODUCTS
Crowdbeamer is available for various audience sizes: crowdbeamer GO supporting 25 clients (upgradeable to 75 clients), crowdbeamer Enterprise supporting 100 clients (upgradable to 200 clients).

MAIN REFERENCES
Deloitte, BDO, Ministry of Economy and Innovation, University Hospital of Antwerp, Puratos, ERIKS, Infocom Latin America.

CERTIFICATION
CE
FCC (in progress)
Anatal (in progress)

CULLEN INTERNATIONAL

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COMPANY BACKGROUND
Cullen International tracks, analyses and benchmarks regulation and competition law in telecoms, media, digital economy, and postal sectors across the Americas, Europe, the Middle East and North Africa. For over thirty years, we have been providing comprehensive, neutral, unbiased information that is trusted by industry and official institutions alike. Our regulatory intelligence services are complemented by custom research, regulatory training and seminars.

ADDED VALUE
Our clients value our neutrality. We provide regulatory intelligence to over 200 telecoms operators, regulators, broadcasters, competition authorities and government ministries. Our long-standing relationship with these clients reflects the quality and value of our services and our firm commitment to remain a resource that our clients can rely on. Cullen International is more than just a provider, we are an extended part of our customers' regulatory department.

RANGE OF PRODUCTS
- Regulatory intelligence upon annual subscription
- Custom research
- Regulatory training and seminars

MAIN REFERENCES
América Movil, Apple, AT&T, Eircom, Fastweb, Forthnet, Mediaset, MEO, Orange Group, Proximus, Telefónica, Telekom Austria, Telenor, Turk Telekom, Verizon, Vodafone Group, Zain Group ...

DATYLON

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COMPANY BACKGROUND
Datylon designs, engineers and hosts digital solutions that turn data into compelling data stories driving better decision making.
With a team of 25 dataviz specialists we unlock the value in your mobile or IoT data and present your users with actionable insights.

ADDED VALUE
Starting with our proven design thinking expertise, we unroot user and business needs. Then, using an agile development and domain-driven design process, we deliver incremental tangible product improvements that deliver immediate value.

RANGE OF PRODUCTS
We co-market Proximus' MyAnalytics, a Location Insights Solution. Receiving daily mobile data feeds, this easy-to-use platform delivers clear location insights. It turns big data into information that tells an engaging data story to drive better decision making.
We also develop Industry 4.0 IoT platforms helping service organizations maintain hundreds of thousands of machines worldwide.

MAIN REFERENCES
Proximus, News Corp, KBC, CMC, Digipolis, VRT and ProAlliance.

E-TECHNOLOGING

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COMPANY BACKGROUND
E-Technologing is a company whose primary goal is to develop and propose solutions for the new technological challenges occurring in the 21st century. With great expertise in the high-tech sectors, E-Technologing is able to meet the increasing demand for up-to-date technological products and services in an innovative industry where dynamism and business responsiveness are key factors for success. With E-Technologing, your specific needs will turn into a reality.

ADDED VALUE
E-Technologing is growing into a leading provider of creative new technology for businesses. The company provides unique products and service in order to create a point of difference from competition. With the innovation of 3D, you can be sure to put smiles on the faces of your customers when your event explodes with the dynamic and mesmerizing 3D experience you created.

RANGE OF PRODUCTS
The company offers the following products for customer's innovative experience:
- Mapping projections
- 3D Holographic shows
- 3D floating displays
- Smart glass Displays
- Virtual reality
- Geodesic domes
- 360-degree videos
- Fog screens

ESCAUX

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COMPANY BACKGROUND
Escaux was founded in 2003 with the vision to radically change the way Unified Communication Services are created and delivered. The joined experience of the founders, their individual talents and clear vision allowed for a flying start.

ADDED VALUE
Escaux uses one technology to support multiple use cases and offers flexibility based on a packaged solution. By generating specific user and admininistrators' interfaces, Escaux can meet its customers' needs. Templated and industrialized technology allow for consolidated management of the solution, fast and reliable provisioning, and cost-efficient deployment.

RANGE OF PRODUCTS
Corporate IP-Telephony solutions with standard and advanced telephony features such as IP Telephony, VOIP/SIP trunking, Voice mail, Conference calling, Screensharing, video, messaging, ... and much more.
Escaux supplies the appropriate hardware infrastructure, as well as quality IP desk/Dect/wifi phones, jointly with a pre-packaged software solution.

MAIN REFERENCES
Escaux's customers are situated all over Europe, and even worldwide. We address them through channel partners and service providers such as Proximus, Orange, Tele2, ...

FAMOCO

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COMPANY BACKGROUND
Famoco, leader of secure professional Android devices, targets the transportation, cashless payment, logistics and access control markets. Today Famoco has deployed more than 200,000 devices in over 30 countries in just 31/2 years. Famoco has 4 offices worldwide: Brussels, Paris, New Delhi and Singapore.

ADDED VALUE
With their range of secure and remotely managed devices, Famoco has developed the first Android business-ready solution to accelerate digital transaction deployments. Famoco protects business assets by combining a secure Android-based device with a built-in Mobile Device Management (MDM) platform.

RANGE OF PRODUCTS
The FX Series are the only remotely managed devices available on the market that integrate smart card security coupled with a secure version of Android. This ensures data integrity and protects against viruses and attacks which are increasingly common on Android. It is a turnkey solution for large scale deployments: Devices are delivered ready-to- go and require no further configuration.

MAIN REFERENCES
Among its customers it counts prestigious companies such as Orange, Alipay, WeChat, Ingenico, Atalian, Keolis, Airtel, NS and Accor Hotels.

FEATURES ANALYTICS

features ■ analytics

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COMPANY BACKGROUND
Features Analytics is AI technology company based in Nivelles, Belgium. Our mission is to offer the most effective AI powered Surveillance Solutions for the Financial Transactions and Markets. Working with leading banks in the world, we provide solutions to detect Market Abuse in the Foreign eXchange and Equities Markets, for AML and payment fraud detection.

ADDED VALUE
Based on eyeDES® Streamlined Machine Learning patented technology and platform, we deliver real-time, high performance Unbiased Detection and valuable Market Intelligence. We detect the "true" cases and reduce the number of false alerts. Our solutions evolve instantly with the market dynamics, provide undertstanding behind the cases, reducing thus the risks of penalties.

RANGE OF PRODUCTS
Powered by eyeDES® AI Technology and Platform we offer solutions for anomaly detection and predictive analytics to deliver the Complete Transactions Surveillance for detecting Market Abuse in the Foreign eXchange and Capital Markets, AML and Payment Fraud. Our solutions are easily deployed, operate live in batch or on big data, and include user tailored tools.

MAIN REFERENCES
We work with some of the top 5 tier 1 global investment banks in the world, based in the US, and have been mentioned as a Machine Learning Fraud solutions sample vendor by Gartner (07/2017).

MOBILE WORLD CONGRESS

GLOBALTT

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COMPANY BACKGROUND
GlobalTT is a private satellite operator with more than 30 years of presence in the market.
From our own teleport in Belgium, we operate many different satellites in Ku-Band or C-Band covering mainly Africa and the EMEA region (DVB-S2 ACM Rx & Tx platform).
We offer high quality, high throughput satellite internet connectivity, fully independent from any local infrastructure.

ADDED VALUE
With GlobalTT, you are directly connected to the source of production of the service, no third party.The internet access directly comes from the European backbone fiber from where we are directly connected. GlobalTT offers a reliable and stable connection in Africa.

RANGE OF PRODUCTS
- Satellite Internet: Ku-Band, C-Band, Ka-Band
- Internet: Fixed, Maritime, Transportable, Vehicle
- Portable internet: BGAN, IsatHub, Thuraya IP
- Satellite phone: Iridium PTT, Iridium GO, Iridium, Thuraya, Isatphone
- Wi-Fi Long Range, Medium Range
- MicroWave Link
- HIREC paint - NanoCoating - Super Repellent coating

MAIN REFERENCES
GlobalTT has many references NGO, Mining site, Construction, Farm, Catholic mission, UN forces, European commission, ...

IMEC

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COMPANY BACKGROUND

Imec is the world-leading research and innovation hub in nanoelectronics and digital technologies. The combination of our widely acclaimed leadership in microchip technology and profound software and ICT expertise is what makes us unique. By leveraging our world-class infrastructure and local and global ecosystem of partners across a multitude of industries, we create groundbreaking innovation in application domains such as healthcare, smart cities and mobility, logistics and manufacturing, and energy. As a trusted partner for companies, start-ups and universities we bring together close to 3,500 brilliant minds from over 70 nationalities. Imec is headquartered in Leuven, Belgium and also has distributed R&D groups at a number of Flemish universities, in the Netherlands, Taiwan, USA, China, and offices in India and Japan.

ADDED VALUE

As a R&D center, we solve technology challenges, increase the performance and lower the power consumption of advanced radios, radars, sensors, etc. When our customers access and license our IP, their time-to-market for putting an advanced and innovative product in the market decreases, as they can start from our prototype IP that has been demonstrated successfully. Working as a partner with imec also gives you the opportunity to get in touch with an impactful network of market leaders in nano-electronics and digital technology, from all regions of the world.

RANGE OF PRODUCTS

World-leading nanoelectronics R&D center imec, with expertise in semiconductors, low-power radio, DSP, mixed signal, sensors and algorithms, develops solutions for automotive, infrastructure and person-centric devices, smart buildings, as well as health & lifestyle wearables. Imec's technologies and radio designs with superior performance and power efficiency include flexible radios for seamless 4G/5G and connectivity; 60 GHz low power radios for short-range Gigabit/s communication (WiGig 11ad) and fixed wireless access; compact and cost-effective 79 GHz digital CMOS radars for automotive; compact CMOS low-GHz and 140GHz IoT radar for multi-person detection, vital signs monitoring and gesture recognition; machine learning algorithms; ultra-low power radios, both short range (Bluetooth Smart, ZigBee) and long range sub-GHz (802.15.4g, WiFi 11ah, a.o.) for sensors in battery operated systems for M2M; secure proximity and indoor ranging solutions, CO_2 and ion sensors; advanced wearable health applications and personal diagnostics. Imec can also offer licenses to its Intellectual Property, including IC designs, both smaller designs such as ADC's, PLL's, etc, and radios and mm-wave radar designs. Our IClink department offers multi project wafers for TSMC and UMC CMOS technologies, design services, packaging and qualification support.

MAIN REFERENCES

We are working with most of the leaders in the nano-electronics space, but few are public partners.

We have made publications on radars, radios and sensors with Infineon, Panasonic, Sony, Murata, Huawei, Interdigital, Renesas, Analog Devices, ...

INFINITY-MOBILE

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COMPANY BACKGROUND
Infinity Mobile is specialized in the domain of chatbots and Artificial Intelligence (AI). We work for trusted brands as Unilever, Rexona, ING Bank, SAB Miller... If innovation and digital transformation of your business is high on your agenda, make sure to visit our booth. We gladly show you several of our client cases that we built in multiple countries all over the world.

ADDED VALUE
We focus on creating convenience for your customers, leading to increased conversion and revenue for your business.

RANGE OF PRODUCTS
Shopitag: it's a landing page for e-commerce; discover how we boost e-commerce conversion rates up to 5X with our popup shops. Integrated with Facebook, Messenger and other channels.
Cleverchat: The AI assisted customer support platform. Come see how we bring the future of customer intimacy into your business. For anyone into machine learning and customer support a must stop.

MAIN REFERENCES
ING Bank
Unilever
Coca Cola
Selecta Group
Orange

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Infradata

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COMPANY BACKGROUND

Infradata is a worldwide Network & Security Integrator that focuses on Telecom Operators, Service Providers and Mission Critical Organizations. Infradata works via the 'best of breed' principle in partners to not only offer traditional Core Networking and Security to its clients, but also provide them with Mobile solutions that bring more flexibility and innovation to the IPX and Mobile Operators' network.
Infradata is a proud Elite partner and specialist of Juniper Networks, BroadForward, F5 Networks, Proofpoint, McAfee and more.

ADDED VALUE

As a Network & Security Integrator, Infradata provides a high level of expertise to Service Providers in order to build solutions, which introduce new services and solve IOT issues in a flexible way and is in control of the Service Provider. Infradata will also propose the best product in the market that suite the customer expectations best in terms of expected capacity, features, price, etc.

RANGE OF PRODUCTS

Infradata delivers a set of mobile solutions such as DRA, DEA, Number Portability, EIR, HLR, HSS, Interface Gateway and CS Voice Anti-Fraud based on BroadForward. TCP Optimizer, DNS, CGNAT, virtual Gi LAN and Mobile/IoT security based on F5. Other mobile products are vEPC, Virtual STP based on Huawei and Tieto. Routing, switching and mobile backhauling are based on Juniper.

MAIN REFERENCES

TalkTalk, Telenet, Liberty Global, Vodafone, T-Mobile, KPN, Orange, Post Luxembourg, Wind, BICS, PCCW, Plus Polkomtel, Geocell.

INMANTA

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COMPANY BACKGROUND
Inmanta is a spin-off of the University of Leuven that was founded in 2016 and is based in Belgium. The company is commercializing a telco orchestration platform for zero-touch automation. Inmanta is a specialist in end-to-end service orchestration, and its automation and orchestration technology is based on 10 years of research. The team consists of PhDs in computer science and is highly experienced in software engineering, automation and systems management.

ADDED VALUE
Inmanta enables CSPs to deliver services much faster and with more flexibility. Its end-to-end service orchestrator automates and streamlines the entire operational process. Instead of months and years to deliver services and release new features, Inmanta reduces the process to a matter of weeks and minutes through zero-touch automation.
Its open and flexible framework is highly programmable to quickly create and on-board new services and to avoid vendor lock-in.

RANGE OF PRODUCTS
The commercially supported product is the award-winning Inmanta Service Orchestrator. It is derived from the open-source version and adds telecom features such as lifecycle management, TOSCA-based VNF on-boarding and LMA.

MAIN REFERENCES
Inmanta won the 1st Call for Innovation on SDN/NFV 2.0, jointly organized by Swisscom, Telia and Proximus. Thanks to that win, we work together with Proximus. In addition, we currently have pilots at 3 large CSPs in the Benelux on-going.

CERTIFICATION
Inmanta aligns with key industry standards such as ETSI NFV, TOSCA and MEF (E-LINE, E-LAN, LSO).

INTOPIX

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COMPANY BACKGROUND
Founded in 2006, intoPIX is an innovative provider of image processing, video compression and security technologies.
intoPIX technologies are licensed for hardware and software platforms and dedicated to Generation Image Sensors, VR/AR Headset, Automotive ADAS systems, Mobile devices and any other Audio-Visual applications where image quality is a crucial asset.

ADDED VALUE
intoPIX enables to transmit, store or manage higher resolution (HD, 4K, 8K) with - all combined – a reduced power consumption, a reduced complexity, a reduced memory, a reduced video bandwidth and a zero latency while preserving lossless quality and high dynamic range for both visualization and image analytics. intoPIX IP-cores are licensed under several platforms including ASIC, FPGA, GPU or CPU.c.

RANGE OF PRODUCTS
IP-Cores & SDK's

MAIN REFERENCES
Sony, Icron, Crestron, Ericsson, Nec, Fujitsu...

CERTIFICATION
Xilinx Alliance Program Certified Member
Intel PSG Design Solutions Network Gold Member
Active Member of JPEG, MPEG, SMPTE, VSF, VESA, AIMS, TICO Alliance

IOT FACTORY

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COMPANY BACKGROUND
IOT Factory is a European technology company, based in Brussels, focused on the Internet of Industrial Objects. With more than 15 years of experience in IOT and M2M solutions, we offer Professional Solutions based on an open and innovative IOT software platform, Consulting Services for companies, and a support for IOT Startups through our Startup Studio. We commercialize our IOT solution through a network of Integrator and Distributor partners around the world.

ADDED VALUE
IOT Factory - Business Solutions | Consulting Services | Startup Studio. We propose an original approach to help companies take advantage of the Internet of Things. Professional solutions (Smart Metering, Assets Tracking), Consulting services (Training, Proof-of-Concepts) and a Startup Studio to consolidate the best ideas around an innovative and open IOT platform.

RANGE OF PRODUCTS
Smart Metering: A complete solution, independent of any type of sensor, whatever the network (LoRa, SigFox, Z-Wave, Bluetooth, ZigBee or M2M), for the collection, analysis and reporting of data under the telemetry.

Assets Tracking: The global solution for tracking and delocalizing your vehicles, construction equipment, tools, containers, personnel.

IOT Business Training: The goal of this one-day corporate training is to provide an overview of the Investment Returns that can be expected from the Internet of Things. Designed for Managers, it covers all the dimensions of an IOT project (business objectives, building blocks, networks, security, project management, financial aspects...) and aims to enable the definition and deployment of a winning strategy for Enterprise.

MAIN REFERENCES

IndexPlus / Energy Monitoring (Belgium): The global solution for the management of energy consumption in the building.

The IOT Factory Smart Metering solution is a solution for consolidating consumption, per apartment, for common areas, and for the entire building. Domestic hot water and thermal, gas, electricity among others. Based on installed IOT sensors, our solution analyzes consumption, detects fraud, breakdowns, anomalies. It offers dashboards, indexes and consumption by day, month, quarter and year. It also calculates the annual billings for the sharing of charges for all occupants of the building.

LoRa Private Network (Russia): We provide a complete software solution for the deployment of private LoRa networks in Russia, in partnership with local partners. The Internet of Things allows companies to control and measure many parameters on their installations, their production sites... The establishment of a private IOT network, based on the LoRaWAN standard, allows these companies to manage all of their equipment, without dependence on a traditional telecom operator, while ensuring better security and better network coverage.

CERTIFICATION

The IOT Factory Software Platform is a certified SigFox partner (IOT Software Platform, Solution Provider and System Integrator)

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COMPANY BACKGROUND
Established in 2015, iReachm.com's main objective is to make professionals more productive by supporting them with smart technology tools. The company's main product is "Nikki", a personal assistant which professionals can activate on their smartphone and supports them in their daily tasks (picking up their phone, scheduling meetings, transcribing texts, filling in CRM,…).
The company currently employs 20 people and has an in-house development team. Past the startup phase, iReachm.com is scaling up significantly its products and services. With a current base of over 3500 subscribers more than 20,000 personalized calls are handled per month.
Furthermore, development is at our core. We customize our product to individual company needs in a variety of different industries, from health care, over telecoms to media.
Through our entrepreneurial spirit and award winning new concept, iReachm.com is proud to have been able to consistently attract high level customers and investors.

ADDED VALUE
Specifically for the Telecom Industry, iReachm is introducing a new term in the digital revolution: Reachability as a Service (RaaS).
Our team is proud to launch its "Voicemail of the future" solution, enabling professionals to treat their incoming calls more efficiently. Nikki, the virtual assistant, welcomes your callers and can automatically schedule a call back in your agenda if desired.
- 100% Digital
- Compatible with iCloud Calendar, Google Calendar, Office 365, Exchange & Outlook.com
- Full Connectivity and Integration into existing CRM and other software systems

RANGE OF PRODUCTS

Voicemail of the Future

Virtual Assistant Services

- Take care of your incoming calls whilst you are busy
- Filter and set priorities in follow-up calls
- Schedule calls & call-backs in your agenda
- Re-schedule unsuccessful call-backs
- Fill in your time-sheet based on Geo-location
- Make suggestions based upon CRM & other data sources
- Transcribe audio recordings

MAIN REFERENCES

Worldline

Bouwunie

Nelectra

Officecenter

BMW

VRT

...

CERTIFICATION

GDPR Compliant

JAMO SOLUTIONS

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COMPANY BACKGROUND
Headquartered in Tienen, Belgium, Jamo Solutions is a world leader in mobile test automation using Real Object Recognition technology. The company has enabled enterprises worldwide to deliver top quality apps to their customers and employees by providing robust test automation technology targeting native, hybrid and web iOS and Android apps. Learn more by visiting www.jamosolutions.com or emailing info@jamosolutions.com.

ADDED VALUE
Jamo Solutions approaches test automation from an entirely different angle – rather than rely on complex scripting methods, Jamo test automation tool uses a visual scriptless approach to allow all stakeholders to have an active role in creating, reviewing, and maintaining automated test cases. Jamo Automator is easy to use, covers all essential functions of the test automation process, and produces highly reusable test cases to help testing teams hit their automation targets.

RANGE OF PRODUCTS
Jamo Automator: cloud based tool to automate testing of mobile and web apps. Jamo Automator relies on an advanced engine empowered with AI technique so that any automated test case can be replayed without maintenance across device, mobile OS versions, platforms and releases. Any QA stakeholder can participate in the automation process by using the scriptless visual representation of the test case. No technical coding knowledge is needed !
M=eux Test: script based tool to automate testing for mobile apps. The tool integrates with UFT, QTP, Eclipse and Visual Studio.

MAIN REFERENCES
Pepsico, Coca Cola Hellenic, Lidl, Media Markt, BNL, VOO, Orange, Motorola, Roche

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COMPANY BACKGROUND

At Joyn we believe that local retail will grow by **creating personal and authentic experiences** through new technology that connect people with the city.

We keep the local commercial heart beating because a city without a commercial beating heart, is not a city. It's just a residence.

Joyn is a **digital loyalty program** to save up rewards with multiple merchants, via 1 simply scanning system. Each scan provides insights into customer's behaviors, making it possible to set up a marketing strategy and personalizing offers and promotions.

Merchants and cities are able to personalize their marketing strategy while measuring the results and improving conversion and retention rates.

Today 7,500 merchants and 40 Belgian cities offer over 37,500 rewards to 2 million users via Joyn.

ADDED VALUE

An application that contains a digital loyalty card, a reward system and a marketing tool. Merchants and cities are able to personalize their marketing strategy while measuring the results and improving conversion and retention rates.

RANGE OF PRODUCTS

A loyalty system, digital (app) or fysical (card) helps to improve the communication strategy. A unique reward system builds customer loyalty.

MAIN REFERENCES

Today, 7,500 merchants and 40 Belgian cities offer over 37,500 rewards to 2 milion users via Joyn.

KABELWERK EUPEN AG

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COMPANY BACKGROUND

EUPEN - Kabelwerk Eupen AG - is a leading European designer, manufacturer and supplier of RF Coaxial Cables, Hybrid, Fiber/Power cables and jumper cables, providing complete cabling systems for RF Sites, as well as Radiating Cables for Confined areas.

ADDED VALUE

Innovative designs, consistent manufacturing and quality insurance techniques ensure the electrical and mechanical superiority of EUPEN Cables for the needs of modern communication systems.

RANGE OF PRODUCTS

Coaxial Cables and Accessories
Hybrid to the Antenna
Jumper Cables Assembly

MAIN REFERENCES

Orange Group, Proximus, Telenet Base, Verizon, TMO, etc.

CERTIFICATION

ISO9001: 2008
ISO14001: 2004

NETAXIS SOLUTIONS

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COMPANY BACKGROUND
NetAxis Solutions, originally founded in Brussels in 2010, is a Competence Center in carrier grade Telecommunication-over-IP solutions delivering services and its own software development to TIER.1 and TIER.2 Telcos and System Integrators. In 2017 Netaxis embarked on a programme of international growth and has opened offices in The Netherlands, Italy, France and the United Kingdom. The customer base is becoming truly international and the company has ongoing projects in Africa, Asia and the USA.

ADDED VALUE
We see ourselves as leaders in the design and development of innovative telco networks, products and services providing skills that complement those of existing Network Engineering teams. Our expertize includes IMS/NGN & LTE, Voip Security & SBC, SIP Trunking & IPPBX, RCS & WebRTC, SS7/INAP/MAP, UC as a Service, Voice and Video. As part of our service we build software solutions to help customers to keep control of their network anddifferentiate their services.

RANGE OF PRODUCTS
- Nemo Suite – Network Monitoring, reporting tool, Voice fraud Detection, VoIP simulator and traffic generation
- SRE – Session Routing engine Solution
- APIO – API Orchestrator, Selfcare, Provisioning and Service-enabler (FMC, etc)
- Vivo – Video solution including SelfCare provisioning, Network Monitoring, routing engine and Unified Messaging Gateway

MAIN REFERENCES
Proximus, KPN, Singtel, bics, Tango, Orange, SFR, POST Telecom, Tele2, T-Mobile, Telenet, Voo, Dimension Data, Telindus

CERTIFICATION
Oracle, Sonus, Genband, AudioCodes, Italtel, Broadsoft, Avaya, alcatel-Lucent, Metaswitch, CISCO, Skype for Business, Vidyo

NEW TINXS

new tinxs

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COMPANY BACKGROUND
New Tinxs NV/SA is a "connectivity as a service" provider.
Our Linxs "Managed Service" helps enterprises to connect their "remote assets" as part of their overall "IoT" or "Internet of Things" strategy.

INDUSTRY CHALLENGES
Based upon actual requests from existing customers, we identified 3 types of devices enterprises are looking for to connect their "remote assets":
(1) SD-WAN: *"We need a device that can build a secure connection to our 'remote assets', no matter what type of network is available."*
(2) IoT: *"We need a device that can monitor certain ambient parameters and to which we can connect additional sensors."*
(3) EDGE: *"We need a device that can already analyse certain data 'on-site' in order to save on connectivity & cloud costs."*

OUR SOLUTION
We offer enterprises a managed service based upon "Linxs", a revolutionary 3-in-1 mobile device which we developed in-house.
Linxs has the following key features:

(1) SD-WAN: Linxs is a small mobile router with built-in 4G/LTE, Wi-Fi and Ethernet. Linxs supports SD-WAN, VXLan & IP/MPLS.
(2) IoT: Linxs is an IoT "sensor hub" with 10+ integrated sensors and the possibility to connect additional sensors via Wi-Fi, BLE and USB.
(3) EDGE: Linxs a performant micro-edge server based upon a Qualcomm architecture which runs LinxOS, our Linux based OS.

Linxs is marketed to enterprise customers as a "Managed Service" with typical contract durations of 36-60 months.
The Linxs "Managed Service" fees include -next to the "Linxs Hardware"- also the value-added "Linxs Cloud Services", connectivity, maintenance and support.

GSMA **MOBILE**
WORLD CONGRESS

OP-TIM

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OP-TIM

COMPANY BACKGROUND

Leading hands-on strategy & management consulting firm built upon a combination of personalities, high level consultants and industry experts. In-depth experience in the telecom sector, both at SME and multinational level, worldwide, in cutting-edge markets as well as in less developed market.

ADDED VALUE

OP-TIM supports companies in two main areas:
- We provide complete business transformation solutions ranging from strategic opportunities assessment, through business development planning
- We also help clients on how develop their business, increase market share, develop top-line activities and capture new market potential through customer-centric development

PH. DEPUYDT CONSULTING AND ENGINEERING (GEMOTIONS)

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COMPANY BACKGROUND
Gemotions is a new concept to discover a region, a city, or simply spend a nice day outside or inside a museum based on a treasure hunt 2.0. Gemotions offers games in various places. You'll receive questions and clues on your phone. Sending back the right answer will allow you (and your team) to move along the trail. A traditional and funny game modernized by a Belgian entrepreneur.

ADDED VALUE
A new way of discovering regions, cities, museums, nature based on the Mobile and gamification. A solution for team buildings, incentives and other corporate events.

RANGE OF PRODUCTS
Mobile entertainment, innovation, tourism, training & education,...

MAIN REFERENCES
Gemotions is more than 100.000 explorers on our trails all over Europe and more than 300 corporate events (ING, GSK, AXA, BNP Paribas Fortis, Solvay, Delhaize, Securitas, Siemens, European Commission)

PYCO GROUP

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COMPANY BACKGROUND
We have been around since 19 years. Our Mission is to help our clients build better digital teams and solutions. We do so by attracting, empowering and retaining exceptional digital talent while unlocking opportunities for our clients and employees simultaneously.

ADDED VALUE
Our mission is to help our clients grow their internal digital practice and deliver cutting edge solutions. We are engineered to empower clients' teams to do more in house. We believe in development created with passion, close attention to detail and most of all that client satisfaction comes first. We are a Team First organization that strives to be the most flexible solution for our clients to grow their teams and deliver their projects.

RANGE OF PRODUCTS
PYCO CONSULTING is a specialized digital consulting and staffing agency focused on building and operating teams designed to suit your needs.
PYCO VENTURES (BOT Model) specializes in the Build-Operate-Transfer model to successfully launch your overseas development subsidiary.
PYCO DIGITAL (Distributed Development) is a premium distributed development agency.

MAIN REFERENCES
Global-scale clients making use of the PYCOGROUP's products and services include Atlassian, Microsoft, Samsung, Volkswagen, Wal-Mart, Adobe, Coach, Box.com, LVMH, Mitsubishi, BNP, Calvin Klein, L'Oréal amongst many others.

QUAMOTION

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COMPANY BACKGROUND

Founded in 2015, Quamotion specializes in automating iOS and Android devices using any computer. Serving customers worldwide, Quamotion licenses test automation software, provides a mobile test cloud and a SDK for companies who want to integrate the Quamotion technology in their product.

ADDED VALUE

With Quamotion teams can go mobile, faster.

Built on open standards, the **Quamotion WebDriver** allows test automation engineers to automate their mobile test cases in no time. Quamotion's focus on ease-of-use means test automation engineers can focus on the quality of their application, rather than spending time configuring tools.

The **Quamotion Cloud** enables teams to run tests on over 500 devices real, physical devices and emulators which Quamotion manages for them. This way, teams can make sure their application is compatible with all devices in their target market – avoiding surprises when the application goes live.

Companies who want to extend their products to mobile can use **Quamotion's Software Development Kits (SDKs)**. The SDKs allow them to interact with iOS and Android devices using a standard Windows or Linux computers, and perform functions such as installing applications, launching tests on the device or remotely control the devices.

SATADSL

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COMPANY BACKGROUND
SatADSL is a Satellite Service provider offering networking solutions to banks, microfinances, broadcasters, NGOs, Governments, ISPs, Telcos and other companies active in Africa and Middle East, Latin America, Europe & central Asia in remote areas or where terrestrial communications are not reliable. SatADSL already installed more than 3,000 VSATs in more than 45 countries. SatADSL offers tailor-made and flexible service plans that meet customer requirements & budget.

ADDED VALUE
SatADSL is proposing a Unique solution without any CAPEX nor long term commitment.
Thanks to its satellite Cloud Services Delivery Platform, SatADSL proposes to Telecom Service Providers to outsource their satellite services. The C-SDP has been developed to reduce the cost of providing universal connectivity. It brings unique and substantial advantages to the Telco's that no other competitor in satellite business is able to provide. The C-SDP also offers a high level of value added services.

RANGE OF PRODUCTS
Located in a Tier 1 Data Centre, the C-SDP includes the following physical and software components:

- Network Management System
- Customer Management Tools
  (Incl. Customer self-care)
- Specific & Tailored Solutions

- Application Management Policy
- Wi-Fi/Hotspot Management System
- Integrated Ultra Flexible Billing System

The C-SDP is accessible throughout a web portal which allows Telco's to manage the status of the satellite links and on their own clients.

MAIN REFERENCES

CERTIFICATION

Ecobank, La Poste du Togo, Doctors without borders, Finadev, Express Union, IFAD, UN, BBC, Bank of Africa...

SatADSL is also the proud winner of the Brussels Best Exporter 2017, granted by Brussels Invest & Export

SELINKO

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SELINKO®
EVERY OBJECT HAS AN IDENTITY

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COMPANY BACKGROUND

Selinko is a leading company in NFC mobile marketing and smart solutions to offer brands innovative and engaging consumer experiences. Formed in 2012, we are the only one-stop-shop for brands that want to connect their products to the IoT. We mark each product with an NFC tag that holds a unique digital identifier, which can be read by NFC smsmartphones.

ADDED VALUE

5 years expertise in NFC
The only one-stop-shop for brands that want to connect their products to the IoT: Advice, integration in production chain, software: orm platform, system integration and digital marketing agency
Tailor made solutions

RANGE OF PRODUCTS

The identity provided by the tags enables us to provide high value-added services to brands such as authentication, consumer engagement and "Product-as-a-Store": the fastest way to buy securely your product by tapping it.

MAIN REFERENCES

Partnership with Henkel on smart packaging in FMCG
Rémy Martin (Award of best packaging innovation at Luxpack)
Domaine Laurent Ponsot
Moooi
Domaine Rouget
Delage
Armand de Brignac

CERTIFICATION

Certified chip till EAL5 level

SENTIANCE

sentiance

Powering the Internet of You

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COMPANY BACKGROUND
Sentiance is a data science company turning IOT sensor data into rich insights about peo-
ple's real-world behavior. These insights enable companies to understand how customers go
through their everyday lives, to discover and anticipate the moments that matter most, and to
adapt their engagement based on real-time context.

ADDED VALUE
Our technology allows companies to ingest and interpret raw sensor data from a variety of IOT
sources in an automated and non-intrusive way, and transform that data into insights about
human behavior and real-time context. By using best-in-class machine learning and behavioral
algorithms we're able to provide deeper, more accurate insights about their users'.

RANGE OF PRODUCTS
Lifestyle insights
  - Health & Wellness Coaching
  - Usage Based Insurance
  - Marketing, Commerce & O2O
Mobility insights
  - Smart Mobility & Driving Behavior
  - Connected Car
IOT: Home, Office & Smart City

MAIN REFERENCES
We provide context intelligence solutions to some of the world's largest brands in Ride Hailing,
Insurance, Loyalty, Mobility, Retail and Consumer Electronics

MOBILE WORLD CONGRESS

TESSARES

tessares

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COMPANY BACKGROUND
Tessares, is a technology startup, spin off of UCL (Université catholique de Louvain) founded in 2015. Tessares develops software solutions (Hybrid Internet Access) for telco operators and Internet service providers.

ADDED VALUE
Tessares provides next generation Internet Access Bonding – the invisible bonding of existing Fixed and Mobile networks into a 'single pipe' to deliver more speed across a larger geographic territory, addressing the consumer multi-play market suffering a marginal service.

RANGE OF PRODUCTS
In order to aggregate the bandwidth of the DSL network with that of the LTE network:
a) The Tessares Agent (software) is deployed on the home or business gateway / access point which becomes an Hybrid CPE (HCPE),
b) The Tessares Hybrid Access Gateway (HAG) is deployed in the datacenter of the service provider.

MAIN REFERENCES
Proximus (Belgium), KPN (The Netherlands), Telia (Lithuania)

VASCO DATA SECURITY

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COMPANY BACKGROUND

VASCO is a global leader in delivering trust and business productivity solutions to the digital market. VASCO's technologies enable more than 10,000 customers in 100 countries in financial, government, and other segments to achieve their digital agenda, deliver an enhanced customer experience and meet regulatory requirements. More than half of the top 100 global banks rely on VASCO solutions.

ADDED VALUE

When it comes to online security, most organizations search for the right balance of protection with an optimal user experience. With this in mind, VASCO developed an innovative platform along with patented security technologies, utilizing the strongest encryption and latest in biometrics. This translates into more focus on the business and less on security vulnerabilities and compliance exposure.

RANGE OF PRODUCTS

With over 20 years of experience, VASCO offers a complete set of solutions that include authentication, mobile application security, transaction signing, e-signatures and real-time fraud management.

MAIN REFERENCES

- 10K+ customers in more than 100 countries
- 250M+ Licenses sold worldwide
- 50%+ of the top 100 Global Banks rely on VASCO such HSBC, BNP Paribas and Deutsche Bank

WAYLAY

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COMPANY BACKGROUND
Waylay is a Belgian B2B software company founded in 2014 to help companies bring new digital services to market by leveraging the intersections of IoT, AI and the API economy. Waylay's founding team has a long experience in machine-to-machine technology, data analysis, device management and artificial intelligence.

ADDED VALUE
Waylay provides a unique offering for the internet of things, combining data aggregation and next generation business automation into a single open, API-centric IoT middleware platform. With a powerful rules engine at its core, the Waylay cloud-to-cloud orchestration platform connects IoT products with IT systems and cloud services, enabling companies to build automations, integrations and applications faster than ever before.

RANGE OF PRODUCTS
The Waylay IoT orchestration platform is used by companies to build integrated IoT solutions in domains such as smart home, smart city, smart building, asset management, predictive maintenance, smart care & assisted living and more.

MAIN REFERENCES
Most of Waylay's customer base is in Europe, with the majority in Benelux (ie: City of Ghent), Germany (ie: Conrad Connect) and the UK. We also have customers in the US and Australia. Waylay is used in both consumer and industrial applications by enterprises in industries such as retail, building management, HVAC, water utility, energy, healthcare & wellness and more.

CERTIFICATION
For IoT solutions using LPWAN communication technologies, Waylay is Sigfox and LoRa certified.

WORLD TELECOM LABS

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COMPANY BACKGROUND

World Telecom Labs is a multi-award winning supplier of mobile network infrastructure with an installed base in 60+ countries worldwide and 30+ in Africa. We specialise in Small-Cell, mobile network extension, shared infrastructure and national roaming solutions. Handling billions minutes of per annum, WTL provides solutions which are innovative, practical and cost-effective to operators worldwide. WTL's Vivada (Village Voice and Data) was specifically developed so that wholesale carriers, operators and ISPs can build low OPEX, low-CAPEX networks for all types of pre and post-paid customers with varying telecoms budgets including GSM for every type of handset; Wifi connectivity for smartphones, tablets, laptops and PCs - and connectivity to cybercafés and hotspot call cabins.

ADDED VALUE

The introduction of WTL's rural connectivity solution, Vivada, is a game-changer that allows operators to deploy cost-effective and sustainable GSM and LTE networks making such investments not only sustainable, but also profitable. Operators can deliver connectivity services to all types of users with varying telecoms budgets including GSM for every type of handset, WiFi connectivity for smartphones, tablets, laptops and PCs; connectivity to cybercafés or hotspot call cabins; and provide money transfer services. It's time perceptions were changed. Connecting the unconnected no longer relies on good intentions or solutions that are not sustainable. There is now a clear, simple way to achieve these goals which can be profitable, allowing more people to play their part. Vivada's low power and high-quality compression delivers outstanding performance by operating on less than 200W which can be supplied by solar cells with battery back-up. In addition, WTL's patented compression techniques can also reduce bandwidth requirements and satellite back-haul costs by up to 50%. A complete OSS/BSS solution is also included.

GSMA MOBILE WORLD CONGRESS

RANGE OF PRODUCTS

Products include:

- Vivada Rural Telephony: LTE / GSM coverage, voice & data for remote sites. cloud-based billing
- High density Multi-Service SBC with integral Transcoding, Pre-Paid, IVR & Billing.
- SMS Hub: High Performance, Cost Effective SMS Hub platform (SMPP & SS7)
- Bandwidth cost saving: cuts IP bandwidth for VoIP traffic by 70%
- Virtualised SBC & switches available for cloud-based operations

MAIN REFERENCES

- Marlink (ex-Telenor Satellite)
- Maroc Telecom
- Mobilkom Group
- Interconnect Clearinghouse Nigeria
- hSo UK
- Roshan
- Sure (ex-Cable & Wireless)

CERTIFICATION

Awards in 2017:
Best Rural Connectivity - Capacity Africa
Changing Lives Award (shortlisted) - AfricaCom

XCONIFY

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COMPANY BACKGROUND
XCONIFY provides innovative IoT, mobile and Big Data solutions, platforms & services. We offer a high level of reliability and performance in delivering mobile, web, IoT & big data solutions, products and services to different verticals such as financial services.

ADDED VALUE
With a management team with more than 20 years in the IT and mobile security, development and integration, we bring to our customers the best extensive expertise in new systems implementation and applications to enhance the enterprise resources.

RANGE OF PRODUCTS
Our state of the art products and solutions include Enterprise IoT & Mobility, Time and Presence Management as well as a number of turnkey solutions like field service tools and workflow management.

MAIN REFERENCES
XCONIFY is present in Belgium, UK and Qatar.

XPERTBILLING

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COMPANY BACKGROUND

P & A offers to telecom suppliers customer care and billing software solutions. With 25 years of experience market feedback and profitability, XPertBilling® is innovative by providing blazing fast invoice generation speed while keeping flexibility, reliability and scalability. The company is in partnership with Firebird, which uses the latest multi-core and partitioning optimization technologies.

ADDED VALUE

- Full & Light MVNO/E solutions
- The most Cost-effective solution that grow with you
- The fastest solution of the market
- Full Responsive Customer WebCare on desktops, tablets & mobiles
- Convergent Billing services, subscriptions & any Telecom
- Table driven configuration = flexibility + built-in GUI report designer
- Multidimensional analytics & reporting
- Team managed by senior IT Engineers

RANGE OF PRODUCTS

- XPertBilling® - CC&B for MVNO & MVNE, convergent billing
- XPertBilling® Mobile & Web Services - Billing and Customer Care apps & portals
- CommBilling® - SaaS web based ERP

MAIN REFERENCES

- IRISnet scrl
  → IRISnet manages and extends telecommunications services on the broadband network of the Brussels-Capital Region
- Nextel n.v
  → As a Belgian integrator, Nextel focuses on SMEs, large companies, governments, care facilities and non-profit organisations.

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BRUSSELS Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalization of the Brussels economy. Brussels is not only the Belgian and European capital, home of NATO and EU headquarters, but it is also a large business centre at the heart of the European market.

BRUSSELS Invest & Export assists Brussels' companies operating in foreign markets. More than ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organize matchmaking events… Concrete initiatives in Brussels and abroad include trade missions, contact days, invitations of decision makers and collective stands at international trade fairs.

Brussels' exporters are listed in a database, www.brussels-exporters.be, which can be accessed by all foreign companies searching for partners.

Another mission of BRUSSELS Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region. To enable investors to assess the benefits of establishing in the capital, BRUSSELS Invest & Export offers them a « Welcome Package » which includes equipped office space at no cost for a three-month period.

To support the above mentioned activities, BRUSSELS Invest & Export has developed a trade counseling service to help companies individually with their internationalization process as well as a competitive and economic watch service to monitor and inform oninternational trends and opportunities.

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The Wallonia Export - Investment Agency is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 100 Economic and Trade Attachés.
AWEX is ISO 9001 certified since April 2002.
As an export agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community. Upon request, AWEX assists buyers, decision-makers, importers and foreign prospects by:
- Providing economic data on Wallonia and its export potential
- Disseminating information on products and services from companies located in Wallonia
- Identifying companies in Wallonia for international partnerships
- Distributing lists of exporters from Wallonia
As an export partner for Wallonia-based companies, Awex offers a wide range of export-oriented services and activities.
As an investment agency, AWEX has an overall responsibility for the attraction of foreign investment in Wallonia.

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The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors. The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium. This broad focus on international entrepreneurship, involving outward trade as well as inward investments, requires not only a thorough knowledge of Flemish economy, but also an extensive network outside of Flanders. We have just that for you.

Do visit our website and discover our worldwide network. With over 75 offices we are bound to be conveniently located near you, wherever you are.

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The Agence du Numérique (AdN) is a limited liability company under public law, set up at the initiative of the Walloon Government to contribute to the definition, the implementation and the monitoring of the Walloon public policies on digital information. The AdN is a subsidiary of the Agence pour l'Entreprise & l'Innovation (AEI).

Open, innovative and independent, the AdN is a catalyst for the digital transformation of the region,a center of expertise and trusted advisor of the Walloon Government and Wallonia.

The AdN is responsible for implementing the digital strategy for Wallonia, Digital Wallonia.

BEP (ENTERPRISE EUROPE NETWORK WALLONIE)

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The Enterprise Europe Network (EEN) offers support and advice to European SMEs, helping them to make the most of business opportunities in the EU. Launched in 2008 by the European Commission, EEN has branches in more than 60 countries and is supported by 600 partner organizations in and outside Europe.

Its 3000 experts help businesses to:
- grow and innovate,
- find business partners and new markets abroad,
- turn ideas into marketable products and profits,
- make the most of EU financing and funding, and research funding in particular.

Walloon SMEs can easily benefit from this substantial and accessible business and technology partnering network, thanks to 9 local organisations delivering support right to their doorstep.

DIGITAL WALLONIA

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The ICT platform for Wallonia
Located at the heart of the ecosystem of initiatives and ICT stakeholders in Wallonia, Digital Wallonia is their place of convergence, expression and support.

Digital Wallonia is a true Hub, offering layers of customizable services activated on demand, in anopen and participative model:

- **Dynamic mapping of the ICT ecosystem.** ICT profiles (companies, actors, innovative users), products and services, technology clusters, digital communities, ...
- **Vision & digital uses.** Plan for the digital by the Walloon Government. Technological, legal and economic watch, content and white books, barometer and ICT indicators, ...
- **Services and Support.** Online (data, API, calendar, ...) and physical, for the partners and all the stakeholders of the ICT ecosystem (schools, public services, companies, ...), according to the needs.
- **Open Data. Hub for the Walloon Open Data,** services for the public actors for the management and open data, ...

Digital Wallonia is powered by the Agence du Numérique (AdN), subsidiary of the Agence pour l'Enterprise et l'Innovation (AEI).

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INFOPOLE Cluster TIC is the business cluster that brings together and unites professionals from Information and Communication Technologies (ICT) in order to promote business and innovationthrough partnership.

Our ambition is to contribute to the implementation of a specific and original response to strengthensynergies and allow operators to better position themselves on the market.

Several application areas are the foundation of our actions: health (eHealth), intelligent transports (Intelligent Transport Systems), green technologies (ICT for Green), the public sector (eGov) but also the fields of activity that are rapidly changing such as the Internet of Things (IoT), the Serious Game,Big Data, Open Data, Transmedia, …

CLUSTER « SOFTWARE IN BRUSSELS »

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Our cluster gathers 200 high-growth potential software companies, private & government support organisations, experts, universities and research institutions all dedicated to the Brussels software industry.

Why should you as a company become a member of the cluster?

- To get support to start your dream & integrate the Brussels tech startup ecosystem
- To discover, collaborate and grow within the Brussels software community
- To find partners worldwide and boost your international sales
- To share expertise and ideas within specialized think-tanks to create tomorrow's technological world
- To enhance your management skills and define the best strategy to increase your competitiveness
- To find the best developers and the technical expertise you need to grow your business
- To discover new business opportunities
- Be visible in the community and around the world

Networking & Visibility ; Workshops, Working Groups & Training Programs ; Individual Support Programs ; Talent & Expertise ; Internationalization

Main references: www.softwareinbrussels.be/en/members-companies
Certification: Label Bronze

STARTUPS.BE

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Uniting startups with incubators & accelerators, startup communities, investors, entrepreneurial experts and public agencies, Startups.be is the one-stop-shop for Belgian tech entrepreneurship.

The non-profit organization provides entrepreneurs easy & qualitative access to all of the supporting instruments, programs and activities throughout BELGIUM.

They can also effectively speed up their international market-entry of Belgian startups through the unique Go Global programs.

MOBILE WORLD CONGRESS

TWIST

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TWIST (Walloon Technologies for Image, Sound and Text) is the business Cluster Cinema & Digital Media in Wallonia (BELGIUM) and is the main business cluster active in the sector of digital audiovisual and multimedia technologies in BELGIUM.

TWIST groups together 100 members (4,500 direct jobs) including 80% SMEs, 5 TV channels, 7 universities & research centres, 2 investments funds and the public authorities working within the media and audiovisual sectors.TWIST is mainly active on the markets related to the cinema, TV and rich media industries, with a focus on transmedia contents (immersive & interactive technologies, new business models and artistic challenges)

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