

# Mobile World Congress 2020

What Belgium has to offer

Hall 7 - Booth G71  
24-27 February 2020









⋮ Organizers

## HUB.BRUSSELS

The Brussels Business Support Agency is offering free-of-charge a range of solutions and advice for start-ups and scale-ups in Brussels and beyond, as well as services focusing on strategy, finance, clustering and internationalization.

One of the missions of hub.brussels is indeed to facilitate the internationalization of Brussels' economy by helping Brussels businesses compete in global markets. More than 90 economic and commercial attachés located on every continent provide free support to SMEs, approach potential local prospects and partners, organize networking events...

Concrete initiatives in Brussels and abroad include trade missions, networking days, invitations for decision-makers, and the organization of shared exhibits at international trade fairs. In addition, hub.brussels also works to attract foreign investors to Brussels, providing them with assistance in establishing their business in Europe's capital.

A "Welcome Package" is available to potential investors, providing them with fully equipped office space for three months and a wide range of services so that they can experience the advantages of setting up business operations in Brussels.

### Useful addresses

#### BARCELONA

Carmen COCA  
Trade and Investment Representative  
Pau Claris, 110, 1<sup>o</sup>  
08009 BARCELONA  
T. +34 93 272 26 05  
Mobile : +34 628 65 78 88  
barcelona@hub.brussels

#### MADRID

Ariane LEONARD  
Trade and Investment Commissioner  
Paseo de la Castellana, 18, 6<sup>o</sup>  
E-28046, MADRID  
T. +34 91 435 13 24  
Mobile : +34 606 34 62 37  
madrid@hub.brussels

### Representative at the fair

- **Sophie D'HAEMER**
- Area Manager Export
- +32 2 800 40 86 / +32 491 86 63 72
- sdhaemer@hub.brussels



## WALLONIA EXPORT-INVESTMENT AGENCY

The Wallonia Export-Investment Agency (AWEX) is the institution in charge of the development and management of Wallonia's domestic and international economic relations. Through a personalized, innovative, and sustainable approach, AWEX supports Walloon companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. Feel free to get in touch with one of our local or international agents via our websites listed above. In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

### Useful addresses

#### BARCELONA

Gilles PHILIPPART DE FOY  
Attaché économique et commercial  
c/o Consulado de Bélgica  
Bureau économique et commercial wallon  
c/Pau Claris, 110,1er  
08009 Barcelona  
Phone : + 34-93-487 77 26  
Fax : + 34-93-488 05 66  
E-mail: barcelone@awex-wallonia.com  
Website: www.awex.es  
Digital Wallonia Barcelona  
www.digitalwallonia.be

#### MADRID

Didier DENAYER  
Attaché économique et commercial  
c/o Embajada de Bélgica  
Paseo de la Castellana, 18 - 6  
E - 28046 MADRID  
Phone: +34 (0) 91 435 13 70  
Fax: +34 (0) 91 435 13 78  
madrid@awex-wallonia.com  
www.awex.es

### Representative at the fair

- **Caroline MORES**
- Spain-Portugal Manager
- +32 2 421 84 07
- c.mores@awex.be



**Wallonia.be**

EXPORT  
INVESTMENT

### WALLONIA EXPORT-INVESTMENT AGENCY

Place Sainctelette 2 - 1080 Brussels  
mail@awex.be  
www.awex-export.be / www.wallonia.be  
+32 2 421 82 11 / +32 2 421 87 87

Mrs Pascale DELCOMMINETTE, CEO  
Dominique TOURNEUR, Deputy General Manager Europe  
Fabio MAURO, Western Europe Department

## FLANDERS INVESTMENT AND TRADE

The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises. Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors. The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium. This broad focus on international entrepreneurship, involving outward trade as well as inward investments, requires not only a thorough knowledge of Flemish economy, but also an extensive network outside of Flanders. We have just that for you. Do visit our website and discover our worldwide network. With over 75 offices we are bound to be conveniently located near you, wherever you are.

### Useful addresses

#### BARCELONA

Elke MOORS  
Economic and Trade Attaché  
Consulado de Bélgica  
Avenida Diagonal, 523. 14-C  
E-08029 BARCELONA  
+34 93 439 66 96  
barcelona@fitagency.com

#### MADRID

Tom VERMEULEN  
Economic and Trade Attaché  
Embajada de Bélgica  
C. Antonio Maura, 7 – 1º Dcha.  
E-28014 MADRID  
+34 91 769 15 17  
madrid@fitagency.com

### Representative at the fair

- **Jan HUYSENTRUYT**
- Project Manager
- +32 471 43 96 83
- jan.huysentruyt@fitagency.be

- **Arianne Van den Heuvel**
- Assistant Area Manager
- +32 2 504 88 40
- arianne.vandenheuvel@fitagency.be



## Participants

## ACCELLERAN

Accelleran was founded in 2012 to meet the global need for high quality, carrier-grade, reliable 4G LTE and 5G software and design solutions to power the future mobile networks. The founding team are veterans of the wireless and small cell industry, working together since 2007.

Accelleran Mobile RAN/vRAN Software and 4G/5G Small Cell products enable dense & programmable Radio Access Networks. Its unique SW architecture, independent from any HW platform, enable from integrated Small Cells to disaggregated/virtualised RAN with slicing/edge capabilities for FWA, Public Mobile, Private Network, Neutral Host or IOT/Vertical solution providers

### Range of products

- LTE & 5G RAN/vRAN Software Solutions and Testing Suites
- ORAN-aligned Cloud Native dRAX Open Interface RAN Intelligence
- LTE & 5G Small Cells/RUs
- Consultancy/Design, SW Engineering, Test&Integration and Research&Innovation Services

### Main references

Accelleran has reference deployments & pilots worldwide for urban, enterprise, rural & remote Small Cell segments on diverse RAN/vRAN architectures targeting different industries, applications & UCs.

### Representative at the fair

- **Frederic VAN DURME**
- CEO
- +32 473 95 95 54
- frederic.vandurme@accelleran.com



Telecom



ACCELLERAN  
Quellinstraat 49 - 2018 Antwerpen  
info@accelleran.com  
www.accelleran.com  
+32 3 204 1956

## ANDROME.TV

As a centre of excellence in ICT, ANDROME has become the preferred software partner for innovative and hi-tech solutions for both large multinationals and SMEs. ANDROME's customers all share the need for state-of-the-art, sound and solid solutions that help them grow their respective businesses.

androme.tv delivers an easy-to-deploy TV platform for telecom operators and broadcasters, offering a fixed and guaranteed time-to-market scenario, including professional services, for resource-effective integration in existing IT systems.

### Range of products

Next generation all-in-one end-to-end TV platform for telecom operators and broadcasters delivering enhanced TV services to the end-users including live TV, catch-up, start-over, VOD, content driven and user centric optimised UX, recommendations engine, Chromecast and Airplay support, CMS, CDN, transcoding, multi-DRM, multi-tenant support, ...

### Main references

Nowo, Melita, Telenet, Liberty Global, RTBF.

### Representative at the fair

- |                         |                       |
|-------------------------|-----------------------|
| • <b>Raf Van Ham</b>    | • <b>Ann Maes</b>     |
| • CEO                   | • Product manager     |
| • +32 11 30 13 30       | • +32 11 30 13 30     |
| • +32 475 57 86 95      | • +32 478 93 50 41    |
| • raf.vanham@androme.be | • ann.maes@androme.be |

androme.tv

Telecom



ANDROME.TV  
Wetenschapspark 4, 3590 Diepenbeek  
raf.vanham@androme.be  
www.androme.tv  
+32 11 30 13 30 / +32 475 57 86 95



## AWINGU

Awingu is a Belgian software company with HQ in Ghent. Awingu is used and sold on an international scale and active in over 20 countries. The Awingu is distributed through a global distribution network and sold in a partner-driven model. Strategic partnerships incl. BlackBerry, Barracuda and Microsoft. Awingu work from any device, anywhere, we increase IT security & compliancy. We propose simple solution to use and to manage (for IT admins). Cost-efficient: decreases costs by up to 81% compares to alternative solutions

### Range of products

Awingu offers one single all-inclusive solution: the Awingu Unified Workspace. Awingu is an easy to use and manage browser-based workspace that enables a highly secure access to your company files and legacy, web & SaaS applications. It comes with built-in capabilities such as Multi-Factor Authentication, SSL encryption, File sharing, usage Audit and multi-monitor working.

### Main references

Awingu has customers in all sizes and verticals; those include AviaPartner (transport & logistics), Proxumus (telecom), NHS Mid Cheshire Hospitals (healthcare), Peloton Software (ISV), Belgian Federal Police (government).

### Representative at the fair

- **Arnaud Marlière**
- Chief Marketing Officer
- +32 9 296 4105
- arnaud@awingu.com

- **Walter Van Uytven**
- CEO
- +32 9 296 40 11
- info@awingu.com

- **Tine Van Brandt**
- Chief Revenue Officer
- +32 9 296 40 11
- info@awingu.com

## Awingu.com

One Workspace. Any Device. Anywhere.

Cloud

## BACK2BUZZ

Back2buzz is a Belgian company specialized in the sale of refurbished smartphones and accessories for smartphones. Its objective is to sell high-end, environmentally friendly products in order to reduce the ecological footprint.

Back2buzz has high-level skills in smartphone technology. Our technical department is located in Belgium and checks each smartphone before shipment to ensure A++ quality.

### Range of products

Refurbished smartphones and accessories for smartphones

### Main references

Veepee, Amazon, CDiscount, FNAC, Orange, Tango, AXA, etc.

### Representatives at the fair

- **Philippe HONHON**
- CEO
- +3226551170
- philippe.h@back2buzz.be

- **Ralph VAN LYSEBETH**
- CEO
- +3226551170
- ralph.vanlysebeth@back2buzz.be



Telecom, Hardware, e-Commerce

#### AWINGU

ottergemsesteenweg-Zuit 808 B44 - 9000 Gent  
info@awingu.com  
www.awingu.com  
+32 9 296 40 11



@AwinguNV

Awingu

#### BACK2BUZZ

Place A. Favresse 47 - 1310 La Hulpe  
info@back2buzz.be  
www.back2buzz.be  
+32 2 655 11 70



@Back\_2\_Buzz

Back2Buzz

Blackbelt certification, V trust inspection services

## BHC

BHC is an IT Services company which provide a wide range of IT Services to company and public administration. We focus on 3 products category: Mobile Development (business app) – Business Management Software and IT Infrastructure.

BHC is able to tackle many type of IT project based on well know products such as Odoo, GSuite and other solutions. Our flexible approach allow us to work for different size of companies (SME, Large Company and public sector), adapting our advices and solutions in order to meet the companies requirements.

### Range of products

- Odoo
- MyOdoo (Odoo Mobile App)
- Gsuite
- VOIP

### Main references

- Securitas
- Air Liquide
- City of Brussels
- WWF
- Doctor Without borders

### Representative at the fair

- **Dieu Sébastien**
- CSO
- +3265336900
- +32496125266
- sebastien.dieu@bhc.be



Smart Cities

#### BHC

Boulevard Initialis, 8 - 7000 Mons  
sebastien.dieu@bhc.be  
www.bhc.be  
+3265336900 / +32496125266 / +3265336909

## BIT4YOU - LOG ION

Bit4you is a blockchain startup. Besides our exchange platform, one of our main projects is targeting legal and banking professionals, to help them on the deployment of legal workflow with the purpose of improving the portability and legality of real-life contracts through blockchain solutions.

Bit4you is one of the few active crypto exchanges in Europe.

### Range of products

- Smart Contracts development with the legal background
- Custodian solutions for digital assets
- Payment solutions for crypto-fiat settlements
- Single Sign On (SSO)

### Main references

Veepee, Amazon, CDiscount, FNAC , Orange, Tango, AXA, etc.

### Representatives at the fair

- **Toledo Marc**
- Managing director
- marc@bit4you.io

- **Schmitz David**
- Head of legal developments
- +32 474 55 62 38
- ds@techmedev.eu



Blockchain, Regtech, Legaltech

#### BIT4YOU - LOG ION

292B av. Charles Quint - 1083 Ganshoren  
support@bit4you.io  
www.techmedev.eu & www.bit4you.io  
+32 485 28 51 52

## CALLTIC

Calltic has solved the telco SIMbox fraud challenge. After having explored all options with test calls and cdr profiling, Calltic founders have developed a radical new technology that solves interconnect bypass problems, finally. It's fast, accurate, complete, reliable and effortless.

Calltic's solution for detection of telecom fraud is simple

- Faster
- More accurate
- Complete
- Cannot be counter-detected or avoided

### Range of products

- SIM Box detection
- International Revenue Share Fraud Detection

### Main references

Given the nature of our services we cannot disclose names. We do work for some of the biggest mobile operator groups.

### Representative at the fair

- **Frederik Van Coppernolle**
- CCO
- +32 475 30 40 10
- frederik.van.coppernolle@calltic.com



Big Data

## CALYPSO NETWORKS ASSOCIATION

Calypso Networks Association is a non-for-profit association. Its main objectives are to promote, define and direct the Calypso Contactless Ticketing specifications, while contributing to the international standardization process. CNA created also an applet and a full Open Source SDK.

Calypso technology has been designed to ensure interoperability between transportation networks equipment's and is open to all manufacturers providers. It has been deployed for 20 years in 27 countries without any hacking reported since now and work with any kind of NFC portable objects: Smart Cards, Secures elements, Sim cards or HCE in Smart Phones.

### Range of products

- The Calypso Applet, which emulates a contactless card in any Java platform, either eSE or SIM cards
- The Calypso HCE specifications & guidelines, to implement a transportation ticketing solution in any Android NFC Smartphone.
- Eclipse Keyple: an open source SDK for Control Access and Ticketing

### Main references

National scheme : Belgium and Israel. Almost all French Networks, Quebec region, Mexico DF, Algier, Casablanca, Caracas, Dakar, Riga, Venice, Torino, Milano...

### Representatives at the fair

- **Manon Chaix**
  - Pr & Event Manager
  - +33185734981
  - +33622840222
  - manon.chaix@calypsonet.org
- **Terrée Pierre**
  - Ticketing Guru
  - +33 6 1679 7112
  - pierre.terree@calypsonet.org



IoT, Open Source, Smart Cities

## CE+T POWER

Our daily mission at CE+T Power is to provide power solutions to keep the world going. We invented the modular inverter in the end of the 1980s. CE+T Power offers solutions for the telecom, datacentre, industry, power utilities, transport and renewable energy markets.

Compared to competing solutions, our product range has been developed with highly innovative technologies to reduce our customers' Operating Expenses, offer the highest reliability, flexibility (with modular converters), maximum efficiency and compactness. For example, we have developed inverters operating under normal conditions with AC input to incrementally increase conversion efficiency.

### Range of products

- Multidirectional Converters (all-in-one inverter, rectifier and UPS)
- Modular Inverters
- Standalone Inverters
- Modular UPS
- Monitoring
- Customized systems, including batteries and other products

### Main references

Proximus, Vodafone, Telefonica, Claro, Zain, Etisalat, Ooredoo, Delta/Eltek, Emerson, AEG and many more.

### Representative at the fair

- **Felipe PINAN-DIAZ**  
Area Sales Manager – Spain, Portugal & S-America  
+32 4 345 67 22  
+352 671 101 412  
f.pinan-diaz@cet-power.com



**Backup Energy, Industry 4.0**

**CE+T POWER**  
Rue du Charbonnage 12 - 4020 Wandre  
f.pinan-diaz@cet-power.com  
www.cet-power.com  
+32 4 345 67 00 / +32 4 345 67 01 / +352 671 101 412

 @cet\_power

ISO 9001, ISO 14001,  
ETSI, IEC, etc.

## CITYMESH

Citymesh is an expert in wireless connectivity. Next to setting up wireless networks, Citymesh offers its clients in-house developed software that is easy to use and makes sure gathered data is usable and easily accessible. This is the only company in Belgium with a 5G spectrum license.

### Range of products

- Private 5G networks
- WiFi networks with IoT features
- In-house developed software: WiFi & IoT Lab
- Hardware such as the CPE

### Main references

Port of Zeebrugge, Brussels Airport Company, Kinopolis Group, Cosco Container Terminal, various North Sea Offshore Windfarms.

### Representative at the fair

- **Mitch DE GEEST**  
CEO  
+32 50 41 02 00 ext 18  
mitch.degeest@citymesh.com



**Smart Cities, IoT,  
Network Software, Industry 4.0**

**CITYMESH**  
Siemenslaan 13 - 8020 Oostkamp  
info@citymesh.com  
www.citymesh.com  
+32 50 41 02 00

## COMMSQUARE

Commsquare measures, monitors, analyses and optimises mobile networks and services since 2002. We have offices in Belgium, Greece and the UK; and have customers worldwide.

Commsquare is a trusted technology partner for mobile network operators, regulators and infrastructure suppliers. We deliver high quality thanks to our technology expertise and deep understanding of all aspects of networks (radio, core, IP, applications, customers).

### Range of products

Commsquare develops passive monitoring solution (DataMon) with VoLTE, DPI and Analytics capabilities. Our active test robot (DAP) is used for 24 by 7 unattended monitoring of network performance. Our services include deep dive network doctor analyses, end-to-end audits, mobile network benchmarking and near shoring engineering teams.

### Main references

Cosmote, KPN, Ooredoo, Orange, partner for Rohde & Schwarz mobile network testing, Post Luxembourg, Proximus, Swisscom, Telenet, T-Mobile, Vodafone

### Representatives at the fair

• **Liesbeth D'Hollander**  
• Operations Manager  
• +32 471 71 59 88  
• liesbeth.dhollander@commsquare.com

• **Stefan Engels**  
• Managing Director  
• +32 475 234 770  
• +32 475 234 770  
• stefan@commsquare.com



AI, Telecom

## COUPONTOOLS

CouponTools is a web-based SAAS platform which enables Marketers to create, distribute and validate mobile coupons. CouponTools is your one-stop solution for adding (gamified) Coupons to your existing Marketing Efforts. We're serving all sorts of businesses in 80+ countries worldwide.

CouponTools Offer pleasant experiences through gamification, improve customer engagement and drive (in-store) conversions. We transform a paper coupon book into a digital coupon app and do software Platform for the creation, distribution and validation of mobile coupons

### Range of products

- Mobile / gamified coupons
- White label resellers formula
- Loyalty program combined with Mobile Coupons
- Inhouse SMS and WhatsApp messaging software

### Main references

Partner of multiple big brands in countries worldwide. McDonalds, Coca Cola, BurgerKing, PepsiCo, Zain, Dave&Busters are just a few.

### Representatives at the fair

• **Bert Croimans**  
• Teamleader Sales & Success  
• 089449040  
• Bert@coupontools.com

• **Tom Hendrix**  
• CEO & Founder  
• 089449040  
• Tom@CouponTools.com



e-Marketing

#### COMMSQUARE

Dellingstraat 34/1 - 2800 Mechelen  
info@commsquare.com  
www.commsquare.com  
+32 15 52 88 74 / +32 471 71 59 88 / +32 15 52 88 79

#### COUPONTOOLS

Heirbaan 12A - 3650, Dilsen-Stokkem  
Info@coupontools.com  
www.coupontools.com  
089449040



CouponTools

## CULLEN INTERNATIONAL S.A.

Cullen International tracks, analyses and benchmarks regulation and competition law in telecoms, media, digital economy, and postal sectors across globe. We provide comprehensive, neutral, unbiased information that is trusted by industry and official institutions alike.

Our clients value our neutrality. We provide regulatory intelligence to over 200 telecoms operators, x, broadcasters, competition authorities and government ministries. Our long-standing relationship with these clients reflects the quality and value of our services and our firm commitment to remain a resource that our clients can rely on. Cullen International is more than just a provider, we are an extended part of our customers' regulatory department.

### Range of products

- Regulatory intelligence upon annual subscription
- Custom research
- Regulatory training and seminars

### Main references

América Movil, Apple, AT&T, Eircom, Fastweb, Forthnet, Mediaset, MEO, Orange Group, Proximus, Telefónica, Telekom Austria, Telenor, Turk Telekom, Verizon, Vodafone Group, Zain Group ...

### Representative at the fair

- **Sarah VERGOTE**
- Events & Communications Coordinator
- +32 2 738 72 03 / +32 477 55 86 17
- sarah.vergote@cullen-international.com



Regtech

## EXCENTIS

Excentis, established in Gent (Belgium) in 2000, is a worldwide expert in access and home technology network testing. We help leading network operators, chip and network equipment vendors/manufacturers around the globe to ensure flawless network performance.

We have been closely involved in defining – access and in-home (Wi-Fi) – network specifications and work together with the world's leading network operators and equipment vendors /manufacturers. By combining our deep domain expertise with an uncompromised commitment to quality, we can offer our customers unbiased testing and training services and proven testing solutions.

### Range of products

Excentis provides testing services (test-as-a-service, lab-as-a-service, consulting and training), as well as a wide range of proven solutions to test networks, network products and the end-user experience. Over the past years, solutions to ensure speedy, reliable internet access, like our ByteBlower® Wireless Endpoint app and the Wi-Fi house, have gained serious traction.

### Main references

Network operators: e.g. Com Hem, Liberty Global, NOS, SFR, TDC, Telenet, Vodafone, VodafoneZiggo. Chip and network equipment vendors: e.g. AVM, Cisco, intel, Netgear, Nokia, Sagemcom, technicolor.

### Representative at the fair

- **Jan De Beule**
- Sales and Account Executive EMEA
- +32 9 269 22 91
- +32 485 317177
- jan.debeule@excentis.com

# EXCENTIS

IoT

## FEATURES ANALYTICS SA

Features Analytics is a leading AI technology company servicing the financial industry. With principles originated in cancer detection, the company developed eyeDES®- a unique technology, surveillance platform and solutions to detect market abuse in the financial markets, fraud and money laundering.

eyeDES® Technology and Platform enables to dynamically collect, structure and transform trading or transactions data to extract intelligent insights spotting with unrivalled accuracy all violations, known and previously unknown, without any rules or parameters being set. eyeDES® reduces drastically compliance costs (up to 90% less alerts), penalty risks and provides full auditability and traceability.

### Range of products

eyeDES® Trading Surveillance Platform and solutions for Equity markets, FX markets, Fixed Income and other financial instruments.  
eyeDES® Transaction Scoring Platform and solutions for financial transactions (AML, transaction fraud detection/prevention, KYC,...) Both platforms and solutions operate on premise or on cloud.

### Main references

Growth Scaleup Program at Microsoft London Accelerator, among top Ten Women-led Companies transforming Enterprise Tech (M12 / Microsoft Ventures). Collaborates with leading FI's.

### Representatives at the fair

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• <b>Cristina SOVIANY</b></li> <li>• CEO</li> <li>• +32 67 47 50 21 / +32 472 06 78 91</li> <li>• <a href="mailto:cristina.soviany@features-analytics.com">cristina.soviany@features-analytics.com</a></li> </ul> | <ul style="list-style-type: none"> <li>• <b>Richard MENER</b></li> <li>• VP Business Development</li> <li>• +32 67 47 50 21 / +32 471 74 56 90</li> <li>• <a href="mailto:richard.mener@features-analytics.com">richard.mener@features-analytics.com</a></li> </ul> |
|--|---|



AI

**FEATURES ANALYTICS SA**  
Rue de Charleroi 2 - 1400 Nivelles  
[cristina.soviany@features-analytics.com](mailto:cristina.soviany@features-analytics.com)  
[www.features-analytics.com](http://www.features-analytics.com)  
+32 67 47 50 21 / +32472067891

@featuresanalytx

«Trusted Fintech» Cyber-security Program Febelfin Academy.

## GADGEON EUROPE

Gadgeon is a global IOT engineering and software development company with more than 300 FTE with offices in California , US and Kochi ( India ). Since januari 2019 Gadgeon entered into the European market with his HQ in Antwerp, sales office in Belgium, Netherland & Spain and a extra local development centers in Spain.

Gadgeon makes the difference for clients going through digital transformation by offering quality and speed-to-market while keeping your TCO under control. We offer with 320 engineers in 8 technology divisions, 2 DevOps centers in Spain and India services like IOT engineering, QA improvement/automation , flexible project development , data intelligence operations and legacy software maintenance.

### Range of products

We develop IOT products ( hardware, firmware, cloud , apps ) for smarthomes, smartcities, smart industry. By using ready to use white label components and blueprint architectures, in combination with near and off shore skills, we are able to unburden our customers in a need for quality and speed to market increase and decrease of devops and maintenance costs. We embrace small and large projects with the same passion and focus.

### Main references

Gadgeon has more than 60 use cases in Telecom, Smart Home Manufacturing, Security appliance, IIOT platforms and applications management.

### Representatives at the fair

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• <b>Kris van Daele</b></li> <li>• Ceo</li> <li>• +32 475 23 39 46</li> <li>• <a href="mailto:Kris.vd@gadgeon.com">Kris.vd@gadgeon.com</a></li> </ul>                             | <ul style="list-style-type: none"> <li>• <b>Jino Sebastian</b></li> <li>• Co-owner / Director IOT Solutions</li> <li>• +91 9048548542</li> <li>• <a href="mailto:marie.pasquet@famoco.com">marie.pasquet@famoco.com</a></li> </ul> |
| <ul style="list-style-type: none"> <li>• <b>Stephanie Rosseneu</b></li> <li>• Business Development Near Shore Spain</li> <li>• +34 654 25 43 16</li> <li>• <a href="mailto:SRS@gadgeon.eu">SRS@gadgeon.eu</a></li> </ul> |  |



IoT

**GADGEON EUROPE**  
Antwerpsesteenweg 124 B53 - 2630 Aartselaar  
[info@gadgeon.eu](mailto:info@gadgeon.eu)  
[www.gadgeon.com](http://www.gadgeon.com)  
+32 475 23 39 46 / +32 475 23 37 46

ISO 9001

## GLOBALTT

GlobalTT ([www.globaltt.com](http://www.globaltt.com)) is the unique private internet satellite operator in Belgium (Europe), close to Brussels. GlobalTT offers internet satellite connectivity directly from the European IP fiber Backbone for all Europe, All Africa, All Middle-East (EMEA) and on a case by case All Americas and a large part of Asia. We offer a reliable, stable and independent (from any local infrastructure) connection in part of the world where there is no available connectivity.

GlobalTT in numbers : 15 people in Belgium, > 25 people on the ground, >10 sub-contractors (R&D). GlobalTT founded 30 years ago creating every days more and more innovative satellite solution. We are 4.5 Million Euros and growing. We have more than 5 000 Vsat and MSS units / Link running for far.

### Range of products

- Satellite Internet : Ku-Band, C-Band, Ka-Band.
- Internet : Fixed, Maritime, Transportable, Vehicle
- Portable internet : BGAN, IsatHub, Thuraya IP
- Satellite phone : Iridium PTT, Iridium GO, Iridium, Thuraya, Isatphone
- Wi-Fi Long Range, Medium Range.
- MicroWave Link
- HIREC paint - NanoCoating - Super Repellent coating

### Main references

Mining, Constructions and Timber industries.  
NGO, UN forces, Embasises and EU Commission

### Representative at the fair

- **Jean-Louis Gago-Garcia**  
CEO  
+32 10 48 56 00  
+32 475 23 65 44  
jlgarcia@globaltt.com



**GLOBALTT**  
Rue J-E Lenoir 10 - 1348 Louvain-La-Neuve  
jlgarcia@globaltt.com / info@globaltt.com  
www.globaltt.com  
+32 10 48 56 00

 GlobalTT Broadband  
High Speed Internet  
Satellite

## IMEC

Imec is the world-leading research and innovation hub in nanoelectronics and digital technologies. The combination of our widely acclaimed leadership in microchip technology and profound software and ICT expertise is what makes us unique.

As a R&D center, we solve technology challenges, increase the performance and lower the power consumption of advanced radios, radars, sensors, etc. When our customers access and license our IP, their time-to-market for putting an advanced and innovative product in the market decreases, as they can start from our prototype IP that has been demonstrated successfully.

### Range of products

World-leading nanoelectronics R&D center imec, with expertise in semiconductors, low power radio, radars, UWB, Analog to Digital convertors, DSP, mixed signal, sensors and algorithms, develops solutions for automotive, infrastructure and person-centric devices, smart buildings, as well as health & lifestyle wearables.

### Main references

We are working with most of the leaders in the nano-electronics space, but few are public partners.

We have made publications on radars, radios and sensors with Infineon, Panasonic, Sony, Murata, Huawei, Interdigital, Renesas, Analog Devices, .....

### Representative at the fair

- **Michael Peeters**  
Programm Director Connectivity  
+321 6281 507 / +32478225355  
Michael.Peeters@imec.be



IoT

**IMEC**  
Kapeldreef 75 - 3000 Heverlee  
info@imec.be  
www.imec-int.com  
+32 16 28 12 11 / +32 16 22 94 00

 @Imec\_Int  
 ImecInternational



## INFOBEL

For 25 years now Infobel is a Leading Worldwide Location Data Company providing high quality Global, Local and Context Data through realtime products and services destined for publishers, advertisers & marketers.

Ideal for the mobile industry, Infobel has developed unmatched expertise and fully automated technology to build and operate high-quality, multi-country, geo-enabled database containing top quality Location Data (Business, POI's, Landmarks, Address data, etc ...) accessible via a large range of cloud based services (UI's, API's, etc).

### Range of products

Data and Data Services including:

- Local, Global, Context Data for mobile applications
- Caller ID Data
- Geomarketing Data for mobile marketing

### Main references

Infobel Data and/or Data services are used by major mobile players such as Google, Microsoft, Apple, Facebook, Yelp, Orange, Samsung, Yext, etc...

### Representative at the fair

- **Alain Wahba**
- CEO
- +32 2 379 29 56
- +32 495 87 03 38
- awahba@infobel.com



Big Data

## INFRADATA

Since 2005, Infradata focuses on networking and security for mobile operators, service providers and global enterprises (IoT and Private LTE). In the meantime, we have become leader in intelligent routing and interworking solutions for 2G/3G, 4G/LTE, 5G, IMS, Fixed, Wi-Fi, IPX and M2M networks.

5G is much more than just a new technology that offers more bandwidth. With 5G comes an entire new world of ecosystems. The total amount of connections, users and the number of innovative applications will increase dramatically. More attention to the security of this growing landscape is thus required. Infradata helps Mobile Operators on the path to 5G with a Security by Design approach, including network slicing and virtualization.

### Range of products

5G Ready solutions specifically designed for a flawless backwards compatibility with 2G, 3G and 4G/LTE, such as SEPP, SCP, DRA, DEA, STP, Number Portability, EIR, HLR, HSS, TCP Optimizer, DNS, CGNAT, GiLAN, vEPC. All full package solutions are based on BroadForward, Tieto and Summa Networks. Other solutions could include F5 Networks and Juniper Networks.

### Main references

Liberty Global, Telenet, BICS, Proximus, Orange, Pareteum, PCCW Global, KPN, Vodafone, T-Mobile, Tele2, Polkomtel, Talk Talk, Teleena, Post Luxembourg, Geocell, Truphone, etc.

### Representatives at the fair

- **Nico VAN BUITENEN**
- Managing Director BeLux
- +32(0)28010830
- nico.vanbuitenen@infradata.be
- **Maxine MEEUSSEN**
- Marketing Manager BeLux
- +32(0)28010830
- maxine.meeussen@infradata.be
- **Ditri TRIO**
- Mobile Director
- +32(0)28010830
- ditri.trio@infradata.be



Cloud

#### INFOBEL

506 Chaussée de Saint-Job - 1180 Uccle  
 info@infobelpro.com  
 www.infobelpro.com  
 +32 2 379 29 40 / +32 495 87 03 38 / +32 2 379 29 88



Infobel  
 @infobel

#### INFRADATA

Excelsiorlaan 89 - 1930 - Zaventem  
 info@infradata.be / info@diameterrouting.com  
 www.infradata.be / www.diameterrouting.com  
 +32 2 801 08 30



@InfradataBE  
 Infradata

## INMANTA

Inmanta is a spin-off company of KU Leuven. Its product is based on mature technology backed by 10+ years of research and interaction with companies offering telecom and cloud services. Inmanta won the international Call for Innovation on SDN/NFV, organized by Proximus, Swisscom, and Telia.

Inmanta eliminates the complexity of managing large-scale ICT infrastructure: we minimize Time-To Market and Total Cost of Ownership. Inmanta's mission is to empower telecom providers to automate and streamline the end-to-end delivery of their services. Instead of months and years to deliver services and new features, Inmanta reduces the process to a matter of weeks and minutes.

### Range of products

Inmanta Service Orchestrator is an end-to-end service orchestrator that enables Service Providers to automate and streamline the delivery and full lifecycle of end-to-end services. This intent-based orchestrator coordinates the management and orchestration of physical and virtual network resources, NFV, cloud services and OSS/BSS components across domains and technologies.

### Main references

BICS, Telenet, MEF19 PoC Showcase with Ekinops and TELUS, MEF18 PoC Showcase with Eurofiber, Call for Innovation on SDN/NFV, organized by Proximus, Swisscom, and Telia.

### Representative at the fair

- **Stefan WALRAVEN**
- CEO
- +32 474 90 40 52
- stefan.walraven@inmanta.com

- **Didier Bousser**
- Director Business Development
- +32 471 63 51 17
- didier.bousser@inmanta.com



Cloud, Telecom

**INMANTA**  
Kapeldreef 60 - 3001 Leuven  
contact@inmanta.com  
www.inmanta.com  
+32 474 90 40 52



MEF (EVC, LSO), TM Forum,  
ETSI (NFV MANO, ZSM)

## INTOPIX

intoPIX is an innovative technology provider of low power, low complexity image processing and video compression IP-cores. intoPIX TICO-XS, TICO-RAW, FliinQ IP-cores are licensed under several platforms including ASIC, FPGA, GPU or CPU.

We create and license technologies enabling to simplify connectivity, reduce latency, reduce power consumption and an increased video and image quality in many electronic devices and applications. At MWC 2020, we are showing how image sensors and cameras, automotive ADAS systems, mobile devices, 8K displays, 5G video and display systems, wireless screens and cloud gaming applications get benefit from our technologies.

### Range of products

IP-Cores & SDK's

### Main references

Sony, Icron, Crestron, Ericsson, Nec, Fujitsu...

### Representative at the fair

- **Jean-Baptiste LORENT**
- Director Marketing & Sales
- +32 10 23 84 / +32 496 54 17 55
- sales@intopix.com



IoT, AI, Cloud

**INTOPIX**  
Rue Emile Francqui 9 - 1435 Mont-Saint-Guibert sales@  
intopix.com  
www.intopix.com  
+32 10 23 84 70



Xilinx Alliance, Intel PSG  
Design Solutions, JPEG,  
MPEG, SMPTE, VSF, VESA,  
AIMS, TICO Alliance

## IOT FACTORY

IOT Factory offer Unique Business Solutions for Smart Industries, Smart Building and Smart Construction, based on the combination of advanced IOT devices and an advanced IOT software platform. All this brought to you by a network of Certified Business Partners.

The unique combination of IOT devices and a Web / mobile application, open to any other sensor integration, based on fully documented APIs. The IOT platform is compatible with LoRaWAN, SigFox, NB-IOT and M2M networks, can be hosted in the cloud or on-premise, and is fully configurable by our partners (data processing, alerts, dashboards. ..).

### Range of products

- IOT Sensors, LORAWAN, NB-IOT and Bluetooth, for Smart Metering, Smart Building and Geolocation (GPS Trackers)
- Custom IOT Sensors design, development and production.
- IOT Platform, an Enterprise-grade platform, allowing all departments of a Company to generate business returns on IOT
- Smart Solutions, for Smart Industries, Smart Construction and Smart Building.

### Main references

A world-wide network of System Integrators, Sensors Distributors and Telecom Operators.

### Representative at the fair

- **Lionel Anciaux**
- CEO
- +32 476 390 843
- lionel@iotfactory.eu



IoT, Apps, Hardware,  
Smart Cities, Telecom

## BELGIAN MOBILE ID – itsme®

itsme® was developed by the Belgian Mobile ID consortium, which combines the seven Belgian market leaders from the banking and telecommunications sectors: Belfius, BNP Paribas Fortis, CBC/KBC & ING, on the one hand, and Orange Belgium, Proximus and Telenet on the other

itsme® was granted accreditation by the Belgian government as an official form of digital identity in January 2018 and recently on a European level (LOA high eIDAS). The itsme® app is used extensively in the financial sector among others because it complies with PSD2, FATF and GDPR guidelines. It has also been awarded ISO27001 certification.

### Range of products

itsme® enables the following: identification (creating a new online account and sharing identity details), authentication (secure, personal access to a website or application), approval of a transaction (confirmation of an order or bank payment) and, finally, the legally binding electronic signing of documents (qualified electronic signature with the highest level of security).

### Main references

Administration – Document and signing platforms - Health - HR and Interim – Insurance – International (LuxTrust) – Real Estate – Retail – Telecom – Wealth Management and Finances

### Representative at the fair

- |   |   |
|---|---|
| <ul style="list-style-type: none"> <li>• <b>Kris De Ryck</b></li> <li>• CEO</li> <li>• kris.deryck@itsme.be</li> </ul>  | <ul style="list-style-type: none"> <li>• <b>Sylvie VANDEVELDE</b></li> <li>• Head of Business &amp; Marketing</li> <li>• +32 474 51 90 28</li> <li>• sylvie.vandeveld@itsme.be</li> </ul> |
| <ul style="list-style-type: none"> <li>• <b>Remy Knecht</b></li> <li>• COO - Head of Delivery &amp; Operations</li> <li>• +32 499 76 54 32</li> <li>• remy.knecht@itsme.be</li> </ul> | <ul style="list-style-type: none"> <li>• <b>Tom Van Den Bosch</b></li> <li>• Head of Product</li> <li>• +32 472 37 69 92</li> <li>• tom.vandenbosch@itsme.be</li> </ul>                   |



Apps

## JACK by AGC Automotive Europe

With Jack, reduce your windshield maintenance expenses in less than 30 seconds! Jack is part of the Incubation Factory of AGC Automotive Europe, concentrating on disruptive technologies within the new mobility ecosystem. Jack has been developed with the expertise of AGC, a leading glass supplier worldwide.

Jack is the first solution which addresses the problem of rising windshield costs. It offers a straightforward lever to fleet managers by mitigating their glass expenses up to 50% with a positive ROI in less than a year. JACK also improves the quality of your service, the productivity of your staff, the safety of your drivers and your carbon footprint. JACK is your next step towards safe and profitable mobility.

### Range of products

Replacing damaged windshields accounts for 90% of your glass maintenance costs and it's getting worse with the prevalence of ADAS in vehicles. By detecting, diagnosing and notifying glass damages in real-time, Jack makes sure you don't miss any breakage. And it is easy to install and to use: no connection to the vehicle, self-powered, installed in less than 30 seconds and a full-range of integration services.

### Main references

Jack is active in Europe and in United States with ongoing projects at major insurance companies, leasing companies and glass fitting networks.

### Representative at the fair

• **Nicolas Chorine**  
• Business Development  
• +32 473/66.33.68  
• nicolas.chorine@eu.agc.com

• **Ambre Duchenne**  
• Customer Support  
• +32 497/57.07.61  
• ambre.duchenne.ext@eu.agc.com

• **Yassine MAKHOUKH**  
• Business Development  
• +32 470/50.52.51  
• yassine.makhoukh@eu.agc.com



IoT, Hardware, Smart Cities, Apps

CE, FCC, BLUETOOTH, EMC,  
ESD, ROHS

**JACK by AGC Automotive Europe**  
4 Avenue Jean Monnet - 1348 Louvain-La-Neuve  
info@smart-jack.com  
www.smart-jack.com  
0473663368

## KABELWERK EUPEN AG

EUPEN - Kabelwerk Eupen AG - is a leading European designer, manufacturer and supplier of RF Coaxial Cables, Connectors and Accessories, providing complete cabling systems for RF Sites, as well as Radiating Cables for Confined areas.

Kabelwerk Eupen AG bring Innovative designs, consistent manufacturing and quality insurance techniques ensure the electrical and mechanical superiority of EUPEN Cables for the needs of modern communication systems.

### Range of products

- Coaxial Cables, Connectors and Accessories
- Jumper Cables Assembly
- Hybrid to the Antenna

### Main references

Orange Group, Proximus, Telenet Base, Verizon, TMO, etc....

### Representative at the fair

• **Roland Havenith**  
• Area Sales Manager  
• +32 471 703 779  
• roland\_havenith@eupen.com



Telecom

**KABELWERK EUPEN AG**  
Malmedyer Strasse 9 - 4700 EUPEN  
info@eupen.com  
www.eupen.com  
+32 87 59 70 00 / +32 87 59 71 00

ISO9001:2008,  
ISO14001:2004, Ecovadis CSR  
Silver Level.

## KLARRIO

Klarrio is a systems integration, consulting and software development firm specializing in complex data streaming solutions. The company offers a one-stop resource for solutions that require cloud-native/Open Source expertise, and provides a bridge between legacy IT and emerging technologies.

Our value lies in our expertise in cloud-native data streaming solutions and the ability to create a working concept for any company, in any industry within a short timeframe. We develop customized data solutions that have a real, positive impact on clients that are migrating to big data/IoT and digital transformation.

### Range of products

We provide an unending range of cloud-native, open-source solutions that harness data streams to analyze and communicate information between our clients and their stakeholders. Our solutions enable bi-directional data flow for massive amounts of data in real time, and they help bridge the gap between legacy IT systems and emerging technologies.

### Main references

KPN Data Services Hub  
NATO Advanced Analytics Platform Reference Architecture Design

### Representatives at the fair

• Kurt JONCKHEER  
• CEO  
• +32 (0) 3 331 99 33  
• kurt.jonckheer@klarrio.com

• Giselle VAN DONGEN  
• Lead Data Scientist  
• +32 (0) 3 331 99 33  
• giselle.vandongen@klarrio.com

• Dirk VAN DE POEL  
• CPO  
• +32 (0) 3 331 99 33  
• dirk.vandepoel@klarrio.com

• Martin BRAEM  
• Chief Operating Officer  
• +32 (0) 3 331 99 33  
• martin.braem@klarrio.com

**Klarrio**  
STREAMING AHEAD

**Big Data, Cloud, IoT,  
Open Source, Smart Cities, Telecom**

**KLARRIO**  
Quellinstraat 47 - 2018 Antwerpen  
info@klarrio.com  
www.klarrio.com  
+32 (0) 3 331 99 33

 @klarr\_io  
 klarrio

AWS Certified  
– Consulting Partner

## MIXVOIP

Founded in 2008 in Luxembourg, MIXvoip is a telecom operator also specialized in Internet and IT. Among its 2900 professional customers, MIXvoip includes large companies and SMEs in all activity areas. The company currently has 60 employees.

Added values:

- No long-term contract
- Multilingual support performed by technicians and engineers
- Cloud phone system developed in-house: everything is possible
- Flatrate to call the world (+200 destinations, unlimited calls, fixed and mobile)

### Range of products

- Cloud telephony (PBX, SIP trunking, phone numbers, collaboration solutions,...)
- Internet (connections, symmetrical lines,...)
- IT Services

### Main references

Vente Exclusive, Commune de Eupen, Espeka, Vpharma , SGI , Bricolux, Rozenhof, Altiplan, IQEQ

### Representatives at the fair

• Pascal Knebler  
• CEO  
• +32 2 342 42 71  
• pknebler@mixvoip.com

• Samuel Kubiak  
• Country Manager  
• +32 2 342 42 73  
• skubiak@mixvoip.com

**MIXvoip**

**Cloud, Telecom**

**MIXVOIP**  
Allée de la Recherche 12 - 1070 Anderlecht  
info@mixvoip.com  
mixvoip.com  
+32 2 342 42 70

 @mixvoip  
 mixvoip

MEF (EVC, LSO), TM Forum,  
ETSI (NFV MANO, ZSM)

## MULTITEL

Multitel, as a non-profit research centre, leads the charge in developing innovative engineering solutions using the latest innovations in science & technology for more than 20 years.

Multitel offers a range of solutions covered by on-demand services, technical support and R&D projects (in B2B or in consortium), from TRL 3 to TRL8: Feasibility Study, Innovation programs, Proof of concept, Prototyping, Small and medium series

### Range of products

Multitel is mainly active in Smart Cities (incl. Smart Mobility, Smart Living and Telco), Transport, Industry 4.0, AgroTech, HealthTech and Sport: Computer vision, Signal / Speech processing, Optimization & Digital Twins, IoT, Cybersecurity, Blockchain

### Main references

- [www.walecities.eu](http://www.walecities.eu)
- [www.nweurope.eu/projects/project-search/blockstart/](http://www.nweurope.eu/projects/project-search/blockstart/)
- [www.multitel.eu/projects](http://www.multitel.eu/projects)

### Representative at the fair

- **François NARBONNEAU**
- Head of Department Smart Technologies
- +32 65 34 28 29 / +32 476 97 17 28
- [narbonneau@multitel.be](mailto:narbonneau@multitel.be)



**AI, Cyber Security, IoT, BlockChain,  
Industry 4.0, Smart Cities**

**MULTITEL**  
Rue Pierre et Marie Curie 2 - 7000 Mons  
[info@multitel.be](mailto:info@multitel.be)  
[www.multitel.be](http://www.multitel.be)  
+32 65 34 27 32

@MULTITEL\_TECH

ISO 9001 & ISO/  
CEI 17025.

## NETAXIS SOLUTIONS

Founded in Belgium in 2010 Netaxis has grown to over 50 staff covering Belgium, Netherlands, Luxembourg, UK, France and Italy with an international customer base composed primarily by Tier 1 and Tier 2 telecoms network operators and large corporations.

We are seen by our customers as trusted partners helping with complex VoIP project design and implementation providing a high degree of product and technology expertise. Our mission is the design of solutions to leverage the business value of telco networks by providing a tremendous end user experience in the B2B market in order to offer differentiation over disruptive telco-OTT.

### Range of products

Complete Carrier and Enterprise VoIP infrastructure including Broadsoft Application Server and Session Border Controllers from Oracle, Ribbon and Audiocodes. Netaxis Solutions products include VoIP network monitoring, call generation and fraud detection and mitigation and a Session Routing Engine. Our API Orchestrator is the glue for many application scenarios including FMC services, Provisioning and customer self-care platforms

### Main references

Proximus, Tango, Telenet, KPN, TalkTalk Business, AQL, Tele2, TMobile, Achmea, gnTel, VOO, Singtel, SFR, Destiny, Mada Telecom, Orange, BICS, NTT, Destiny, MTN, ITC, STC.

### Representatives at the fair

- **Manuel BASILAVECCHIA**
- CEO
- +32 479 92 01 17
- [manuel.basilavecchia@netaxis.be](mailto:manuel.basilavecchia@netaxis.be)



**Telecom, AI, Big Data, Cloud, Cyber  
Security, Open sources**

**NETAXIS SOLUTIONS**  
Rue du Trone 60 - 1050 Brussels  
[Info@netaxis.solutions](mailto:Info@netaxis.solutions)  
[www.netaxis.be](http://www.netaxis.be)  
+32 2 626 01 20

26 vendor certified engineers including Oracle, Ribbon (both Genband and Sonus), Audiocodes, Skype for Business, Cisco, Broadsoft.

## NIXXIS DIGITAL

Nixxis Digital is one of the European leader when it comes to contact center solution. With over 100.000 users daily and billions of minutes of customer conversations handled on our cloud platform, Nixxis Digital is one of the fastest growing service providers in this sector.

Nixxis Digital is an omnichannel platform piloted by robots and artificial intelligence. It will manage any channel like Voice Calls, WebChat, VideoChat, WhatsApp, Messenger, Email, Youtube, LinkedIn, Twitter, Instagram, Apple Appstore, Google Play, SMS and many more. Robots are learning by looking at your agents' responses and from there they can take over automatically.

### Range of products

- Nixxis Digital: Complete Omnichannel platform powered by Artificial Intelligence.
- Nixxis Contact Suite: Voice platform including the best predictive dialer in the world.
- Nixxis Social: Manage your social media on Facebook, Twitter, Instagram, LinkedIn & Youtube.
- Nixxis Voice: Cloud based PABX with mobile app and customer portal from 5€/user/month.

### Main references

IKEA, DHL, Kimberley Clark, AIG, ASUS Computers, Clarks Shoes, Discount Bank, Virgin Trains, Nespresso, Burgan Bank, HDI, Birmingham City council, AXA Assistance, Webhelp, Intrum Justitia,...

### Representatives at the fair

- **Luc Francis JACOBS**
- C.E.O.
- +32 2 307 00 00
- sales@nixxis.com



Telecom, CRM, CCaaS

## PYCO GROUP

PYCO Group was established in 1999 and is headquartered in Brussels, Belgium. We have a staff of +600 of which 200 are consultants staffed within our global clients and 400 are in our development center in Vietnam. Our mission statement is to help our clients build and grow the best possible in-house digital teams.

Our expertise and focus is to help our clients build the best possible in-house digital teams with top talent and the utmost flexibility; onshore resources in permanent hire, consultant and contract to hire formats and offshore resources in project mode or dedicated teams. Our key differentiator is that we have been delivering global digital projects for over 20 years, guaranteeing we can vet and guarantee the quality of the resources we deliver.

### Range of products

We provide:

- Digital staffing and consulting services in all formats : consultants, permanent hires and contract to hire.
- Offshore resources in project mode or dedicated teams.
- BOT's (Build, Operate, Transfer) : we allow you to set up your own offshore development center

### Main references

VISA, KBC, ING, Colruyt Group, Carrefour, BNP, AXA, Engie, Proximus, Telenet, UCB, L'Oréal,...

### Representative at the fair

- **Klaas Vandeputte**
- Senior Manager
- +32 497 85 37 97
- klaas.vandeputte@pycogroup.com

- **Kevin Clement**
- Senior Business Manager
- +32 472 37 52 68
- kevin.clement@pycogroup.com



e-Commerce

#### NIXXIS DIGITAL

54 Avenue Louise - 1050 Bruxelles  
sales@nixxis.com  
www.nixxis.com  
+32 2 307 00 00



@NIXXIS

Nixxis

#### PYCO GROUP

Avenue Louise 489 - 1050 Bruxelles  
info@pycogroup.com  
www.pycogroup.com/home  
+32 2 647 40 67



@pycogroupbe

PYCOGROUP

SigFox partner (IoT Software Platform, Solution Provider and System Integrator)

## QUAMOTION

Quamotion specializes in automating iOS and Android devices using any computer. Serving customers worldwide for over 5 years, Quamotion licenses test automation software and technologies for companies who integrate iOS and Android automation in their product.

With Quamotion teams can go mobile, faster.

- Automate mobile test cases in no time
- Focus on the quality of your applications, rather than spending time configuring tools
- Extend your test automation software to iOS and Android with our OEM products

### Range of products

- Automate iOS & Android devices using any PC using Windows or Linux
- Remotely control iOS & Android devices using keyboard and mouse
- Access device metrics, such as network traces, battery consumption, processor utilization
- Test iOS & Android devices in complex scenarios, such as automotive, telecom, finance,...

### Main references

Quamotion powers test automation in various verticals, such as automotive, OTT video delivery, telecom and finance, and is a partner in European (H2020) research projects.

### Representatives at the fair

- **Frederik Carlier**  
Product Manager  
+32 485 86 98 61  
frederik.carlier@quamotion.mobi



Apps

## RIAKTR

Riaktr builds Analytics software that drive operational efficiency. Our approach starts from the field reality of our customers and puts data at the service of human intelligence to inform smart decision taking in these fields.

So far, our products have generated ROI for worldwide for some of the world's leading communications services companies.

We are :

- Telecom experts for over 10 years
- User friendly Analytic solutions supporting teams to become action oriented.
- In-depth knowledge of the most complex regions for Telecom Operators.

### Range of products

- Smart Sales & Distribution: Continuously optimizes your sales operations by recommending where to act and what to do.
- Smart Capex: Defines the optimal roll-out plan for both wireline and wireless investments to maximize strategic objectives.
- Craft Applications: Custom applications to support operational needs.

### Main references

Orange, MTN, Airtel, Proximus, Vodafone, Telefonica, Glo, Oi, Johnson&Johnson, AbInbev, Mars

### Representatives at the fair

- **Sebastien LEEMPOEL**  
CEO  
+32 472 45 70 26  
Sebastien.leempoel@riaktr.com

- **Sophie BUISSET**  
S&D Head of Sales  
+32 489 29 07 49  
sophie.buisset@riaktr.com

- **Loic Jacobs van Merlen**  
Co-founder  
+32 474 33 07 41  
loic.jacobs@riaktr.com

- **Alondra Gutierrez**  
Latin America Sales Manager  
+32 465 86 60 47  
alondra.gutierrez@riaktr.com

RIAKTR

Big Data



## SEPTENTRIO

Septentrio designs, manufactures and sells highly accurate GPS/GNSS receivers, for demanding applications requiring accuracies in the decimeter or centimeter range, even under difficult conditions. Whether it's on autonomous or infrastructure, Septentrio delivers reliable positioning.

GPS technology is spreading to mobile devices, wearables and IoT. Due to this ubiquitous nature of GPS, reliability and security are becoming essential features in components providing positioning services. High accuracy, reliability and security are key differentiators of Septentrio GPS for static equipment and kinematic systems such as ADAS and robotics.

### Range of products

- GPS/GNSS compact modules for integration into small devices or vehicles.
- Housed GPS/GNSS receivers for use in infrastructure, capable of providing reliable measurements enabling cm/dm level positioning.
- OEM receiver boards providing accurate and reliable positioning for further integration.

### Main references

UAV/Robotics/Mapping (senseFly, Wingtra, NAI0, SBG, iXblue, Honeywell), Construction (Makin, Vale, DEME,...), GPS corrections (telcos,...), ADAS, Scientific (NASA,ESA,USGS), Rail (Wabtec/BNSF), etc.

### Representatives at the fair

- **François Freulon**
- Product Manager
- +32 16946 237 / +32 471 98 01 69
- francois.freulon@septentrio.com



Industry 4.0

## TESSARES

Founded in March 2015, Tessares is a technology company that develops & commercialises hybrid Internet solutions to deliver greater Internet connectivity, realising the full value of existing fixed and mobile network assets of telecom operators.

Our solutions use Multipath TCP (MPTCP) that allows data packets to be exchanged simultaneously over several paths from several networks for faster and more reliable connectivity. Other operators benefits:

As our solutions are software only => no hardware lock in, therefore reducing heavy CAPEX investment

As MPTCP is a standardised TCP evolution => possibility to reuse CPEs & devices reducing solution TCO

### Range of products

Wi-Fi offload solution called ATSSS overlay that efficiently offloads cellular traffic onto WiFi while delivering seamless handovers between 4G/5G and Wi-Fi for handsets & tablets

New hybrid access features: Aggregated Bandwidth Limit, possibility to cap xDSL/HFC + 4G/5G speeds to avoid mobile overuse. Hybrid access is also NFV / Openstack - ready

### Main references

Hybrid access: BT, KPN, Proximus, Telia (Finland & Lithuania), Go Malta, Hrvastki Telecom (Croatia)

ATSSS: Successful test in 5G live networks with KT, formerly Korea Telekom, in August 2019

### Representative at the fair

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• <b>Nicolas MEN</b></li> <li>• Marketing &amp; Business Development Manager</li> <li>• +32 471 07 03 75</li> <li>• nicolas.men@tessares.net</li> </ul> | <ul style="list-style-type: none"> <li>• <b>Denis Périquet</b></li> <li>• CEO</li> <li>• +32 497 07 65 42</li> <li>• denis.periquet@tessares.net</li> </ul> |
| <ul style="list-style-type: none"> <li>• <b>Nicolas Keukeleire</b></li> <li>• Product Manager</li> <li>• +32 478 36 12 09</li> <li>• nicolas.keukeleire@tessares.net</li> </ul>                |   |



Network Software, Cloud,  
Open Source, Telecom

## UBIDATA SA/NV

The idea was simple. It was to use IT expertise to start building better solutions for the transport & logistics business. Ubidata was founded in 2003 with an aim to provide quality IT solutions to directly address client needs within an innovative framework. It encompasses lot, Big Data and soon AI.

Control tower of your transport and logistics operations (data capture solution agnostic). Become PROACTIVE in your goods tracking (PoD), assets (trucks, wagons, trailers, ...) and driver management. Notify your clients in real-time. Move to PAPERLESS and EXCEPTIONS BASED process!

### Range of products

- Mobile application to track goods delivery (PoD, e-CMR, packaging)
- Fleet& asset management solution (device agnostic)
- Driver management (tacho, status, legal...)
- Analytics to optimise your transport and logistics

### Main references

Ahold-Delhaize, Ancotrans, Owens&Minor, TrendyFoods, Chalavan & Duc Jost, Lineas, Railpro, Van Rooijen, Transmeat, TS Lux

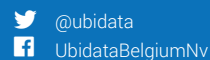
### Representative at the fair

- **Paul Havelange**
- CEO
- +32 475 52 28 77
- info@ubidata.com
- paul.havelange@ubidata.com



Industry 4.0, Apps, IoT, Big Data

**UBIDATA SA/NV**  
Boulevard Louis Schmidt 87 - 1040 Brussels  
info@ubidata.com  
www.ubidata.com  
+32 2 793 77 78



## UNITRONGROUP

In a world where more and more physical objects are being connected, Radio-Frequency (RF) expertise is key. UnitronGroup is your one-stop-shop for all your customized IP and RF solutions. UnitronGroup develops, produces and sells telecommunication, multimedia and Internet of Things solutions.

UnitronGroup have :

- 30 years RF & IP expertise
- Robust and qualitative product design
- In-house production
- Customized telecommunication solutions

### Range of products

- In-house connectivity – LTE boosters
- IoT projects
- Video Streaming
- 4G – 5G – MUX solutions

### Main references

During the past 30 years, we gained experience in serving industry leaders in the telecommunication and energy sector: SKY, AT&T, Liberty Global, Bell, Canal+, SES Astra, Atlas Copco

### Representative at the fair

- **Stephen Deleu**
- R&D Director - CTO
- +32 57 33 33 63
- +32 496 26 35 02
- stephen.deleu@unitrongroup.com
- **Joris Goemaere**
- Commercial Director
- +32 57 33 33 63
- joris.goemaere@unitrongroup.com

- **Elisabeth Lamaire**
- CEO
- +32 57 33 33 63
- elisabeth.lamaire@unitrongroup.com

- **Maxim Dewitte**
- Business Development Manager
- +32 57 33 33 63
- maxim.dewitte@unitrongroup.com



IoT, Hardware, Telecom

**UNITRONGROUP**  
Frankrijklaan 27 - 8970 Poperinge  
sales@unitrongroup.com  
www.edge-consulting.biz  
+32 57 33 33 63

ISO9001  
ISO14001

## WORLD TELECOM LABS

We are a multi-award winning supplier of mobile network infrastructure. Our Vivada low cost, low power Small-Cell solution for 2G & 4G delivers voice, internet, data and other services driven by the VivadaView management and billing system. We have an installed base in 30+ countries in Africa.

We enable MNOs, MVNOs and ISPs to deliver services at greater efficiency and lower cost. This changes the Capex and Opex picture making investment decisions for new deployments much more favourable.

### Range of products

Vivada rural connectivity solution includes 2G and 4G Base Stations and core network software. The C3 Community Communication Hub for low cost quick deployment connectivity plus VivadaView management and billing for voice, SMS and data.

### Main references

Multi-award wins: Best Connectivity Solution: AfricaCom, Best African Project: Global Carrier, Best Technology Deployment: Capacity Africa, Telecom Innovation of Year: Nigerian Telecom Awards.

### Representatives at the fair

• **Rubin ROSE**  
 • International Account Manager  
 • +32 2 722 72 11 / +32 476 54 92 31  
 • rubin.rose@wtl.be

• **Satya Mekala**  
 • Director  
 • +3227227209 / +32495184055  
 • rubin.rose@wtl.be

• **Simon PEARSON**  
 • Business Development Director  
 • +44 78 12 16 84 13  
 • simon.pearson@wtl.be



Telecom

#### WORLD TELECOM LABS

Diegemstraat 42 - 1930 Zaventem  
 rubin.rose@wtl.be  
 www.wtl.be  
 +32 2 722 72 00 / +32476549231 / +32 2 725 60 06

## XPRTBILLING (BY P&A CONSULTANT)

- 26 years of experience in Customer-Care & Billing For Telecom and other markets.
- Using Standard SQL, for best performance we developed our own SQL Driver.
- Table driven configuration (GUI) , Full API , ready to be integrated.
- Very fast deployment. Tool to import/export data.
- Build-in test module, to test CDR's configuration and collections. (incl. differential collection)
- Customized fields can be added by the user – 0 programming needed.
- Full GUI invoice layout designer and preview mode. Incl. code parser for customize code.

### Range of products

- XPertBilling™ - Customer-Care & Billing for MVNE/A , Wholesale and B2B operators
- CommBilling@ - SaaS Customer-Care & billing for MVNO + other optional modules.
- API to CommBilling@ and XPertBilling™ that can include hosting.
- Customized tools and Web solution ( including Smartphone Apps )

### Main references

- Telenet N.V
- IRISnet scr1 Operated by Orange.

### Representatives at the fair

• **Udi SHOSHAN**  
 • CEO  
 • +32 496 52 47 69  
 • udi@xpertbilling.com

• **Guy DE SMET**  
 • CTO  
 • +32 476 77 06 82  
 • guy@xpertbilling.com



Fintech

#### P&A CONSULTANT

Av. Ulysse 11 - 1190 Brussels  
 udi@xpertbilling.com  
 www.xpertbilling.com  
 +32 496 52 47 69

⋮ Partners

## AGENCE DU NUMERIQUE

The Agence du Numérique (AdN) is a limited liability company under public law, set up at the initiative of the Walloon Government to contribute to the definition, the implementation and the monitoring of the Walloon public policies on digital information. The AdN is a subsidiary of the Agence pour l'Entreprise & l'Innovation (AEI). Open, innovative and independent, the AdN is a catalyst for the digital transformation of the region, a center of expertise and trusted advisor of the Walloon Government and Wallonia. The AdN is responsible for implementing the digital strategy for Wallonia, Digital Wallonia.5

### Representative at the fair

- **Benoit HUCQ**
- Managing Director
- +32 81 77 80 80
- benoit.hucq@adn.aei.be



**AGENCE DU NUMERIQUE**  
Avenue Prince de Liège 133 - 5100 Jambes  
info@digitalwallonia.be  
www.digitalwallonia.be  
+32 81 77 80 80

 @digitalwallonia  
 digitalwallonia

## AGORIA

Agoria: development through technology. We are paving the way for all technology-inspired companies in Belgium which seek to contribute to the world's advancement by developing or implementing innovations. We are proud that more than 1,900 member companies, accounting for a total of 310,000 workers, are relying on the three pillars of our services: advice, business development and creating the ideal business climate.

### Representative at the fair

- **Yves SCHELLEKENS**
- Business Group Leader Industries
- +32 476 98 90 32
- yves.schellekens@agoria.be

## .AGORIA

**AGORIA**  
August Reyerslaan 80 - 1030 Brussels  
www.agoria.be  
+32 2 706 78 00

 @AgorianI  
 Agoria  
 Agoria.be

## DIGITAL ATTRAXION S.A.

Digital Attraxion is a Startup Accelerator created 3 years ago and supported by the public VCs from the Hainaut: Sambrinvest, IMBC & WAPInvest.

We are the point of attraction of the digital and innovating Startups in the province. Thanks to our 2 main programs, the Acceleration program & the MoveUp, we already helped more than 60 startups grow and raise funds.

### Contact

- **Denys BORNAUW**
- Director MoveUp Program
- +32 476 339 333
- denys@digital-attraxion.com

## DIGITAL WALLONIA

The ICT platform for Wallonia  
Located at the heart of the ecosystem of initiatives and ICT stakeholders in Wallonia, Digital Wallonia is their place of convergence, expression and support.

Digital Wallonia is a true Hub, offering layers of customizable services activated on demand, in an open and participative model:

- Dynamic mapping of the ICT ecosystem. ICT profiles (companies, actors, innovative users), products and services, technology clusters, digital communities, ...
- Vision & digital uses. Plan for the digital by the Walloon Government. Technological, legal and economic watch, content and white books, barometer and ICT indicators, ...
- Services and Support. Online (data, API, calendar, ...) and physical, for the partners and all the stakeholders of the ICT ecosystem (schools, public services, companies, ...), according to the needs.
- Open Data. Hub for the Walloon Open Data, services for the public actors for the management and open data, ...

Digital Wallonia is powered by the Agence du Numérique (AdN), subsidiary of the Agence pour l'Entreprise et l'Innovation (AEI).

### Contact

- **Isabel RAWART**
- Smart Territory Advisor
- +32 81 778061
- isabelle.rawart@adn.be

- **Pascal BUTERA**
- Expert Digital Wallonia Ambassador
- +32 81 778061
- pascal.butera@adn.be



## ENTERPRISE EUROPE BRUSSELS, FLANDERS AND WALLONIA

The Enterprise Europe Network (EEN) offers support and advice to European SMEs willing to internationalise and innovate, helping them to make the most of business opportunities in the EU. Launched in 2008 by the European Commission, it is the world's largest support network for small and medium-sized enterprises (SMEs) with international and scaling-up ambitions.

The Network is active in more than 60 countries worldwide. It brings together 3,000 experts from more than 600 member organisations in and outside Europe, which help enterprises to:

- Grow and innovate,
- Find business partners and new markets abroad,
- Turn ideas into marketable products and profits,
- Make the most of EU financing and funding, and research funding in particular.

The Brussels branch is coordinated by hub.brussels, the Flanders branch by Flanders Investment and Trade and the Walloon branch by the Wallonia Export-Investment Agency.

### Representative at the fair

BRUSSELS

- **Benjamin CARNEC**
- European Programmes
- Internationalisation & Innovation
- bcarne@hub.brussels
- +32 2 422 00 44 / +32 491 86 51 55

WALLONIA

- **Sophie SCHMITZ**
- Département Développement Economique
- ssc@bep.be
- +32 81 71 71 24

FLANDERS

- **Ilke Bliki**
- Project Manager
- ilke.bliki@fitagency.be
- +32 2 504 88 21



IN BRUSSELS:  
**HUB.BRUSSELS**  
Chaussée de Charleroi 110  
B-1060 Brussels  
+32 (0) 2 422 00 20  
www.brusselsnetwork.be

IN FLANDERS: **FLANDERS  
INVESTMENT & TRADE**  
Koning Albert II-laan 37  
B-1030 Brussels  
www.enterpriseeuropelaanderen.be

IN WALLONIA: **BEP**  
Avenue Sergent Vriethoff 2  
5000 Namur  
info@wallonieurope.be  
www.wallonieurope.be  
+32 81 71 71 24 / +32 81 71 82 55

## INFOPOLE TIC

INFOPOLE Cluster TIC is the business cluster that brings together and unites professionals from Information and Communication Technologies (ICT) in order to promote business and innovation through partnership.

Our ambition is to contribute to the implementation of a specific and original response to strengthen synergies and allow operators to better position themselves on the market.

Several application areas are the foundation of our actions: health (eHealth), intelligent transports (Intelligent Transport Systems), green technologies (ICT for Green), the public sector (eGov) but also the fields of activity that are rapidly changing such as the Internet of Things (IoT), the Serious Game, Big Data, Open Data, Transmedia...

### Contact

- **Charlie FERON**
- Communication & Project Manager
- +32 81 72 51 40
- charlie.feron@infopole.be



**INFOPOLE**  
CLUSTER TIC

**INFOPOLE TIC**  
Rue Godefroid 5-7 - 5000 Namur  
infopole@infopole.be  
www.infopole.be  
+32 81 72 51 41

## LIFETECH.BRUSSELS

lifetech.brussels is the health cluster of the Brussels Capital Region (BCR). It gathers 130 members and makes part of hub.brussels, the one stop-shop for entrepreneurs in the BCR.

### Main mission

- Stimulating innovation and entrepreneurship in the fields of digital health and medical devices by providing concrete support to entrepreneurs, researchers and healthcare practitioners.
- Developing synergies between the different players of the sector in the BCR, by initiating joint projects and events. These different players include companies, hospitals, research labs and support organizations.
- Promoting R&D activities and clinical competencies of Brussels' institutions.

### Services

- Cluster animation: organizing seminars, networking events and international missions; and making sure that all opportunities and relevant information are transmitted via a platform and a newsletter, whilst promoting members' activities.
- Individualised support: offering an ad-hoc support to innovative company/project members. It also includes challenging business plan, informing about financing options, helping to build R&D projects, informing about IP, ...

### Representative at the fair

- **Azèle Mathieu**  
Manager lifetech.brussels  
+32 476 84 85 64  
amathieu@hub.brussels



#### CLUSTER « LIFETECH.BRUSSELS »

Chaussée de Charleroi 110, B-1060 Saint-Gilles  
info@lifetechbrussels.be  
www.lifetech.brussels  
+32 476 84 85 64

## SOFTWARE.BRUSSELS

In Brussels, the software market has become one of the most promising technology sectors thanks to its concentration of high-level academic institutions and competence centers for digital technologies.

Software.brussels is an initiative of hub.brussels supported by the Brussels Ministers of Economy, Foreign Trade and Research. Our cluster gathers 150 high potential companies developing & using digital technologies for a wide range of purposes. Private & government support organisations, incubators, experts, universities and research institutions, all active in the Brussels digital ecosystem, are members of the cluster as well.

Why should you as a company become a member of our cluster?

- To get individual support to start or grow your dream & integrate the Brussels digital ecosystem (coaching in strategic positioning, financing, legal & tax, internationalization, etc)
- To discover, collaborate and grow within the Brussels software community
- To attend different types of networking events and thematic workshops, as well as training programs
- To share expertise and ideas within specialized think-tanks to create tomorrow's technological world
- To enhance your management skills and define the best strategy to increase your competitiveness
- To find the best developers and the technical expertise you need to grow your business
- To discover new business opportunities
- To find partners worldwide and boost your international sales
- To be visible in the community and around the world

### Representatives at the fair

- **Rodolphe D'UDEKEM D'ACQZ**  
rdudekemdacoz@hub.brussels  
+32 2 800 08 46 / +32 494 57 34 56
- **Jonathan BAEYENS**  
jbaeyens@hub.brussels  
+32 2 800 00 57/ +32 483 49 33 44
- **Elise VANDENBERGHE**  
evandenberghes@hub.brussels  
+ 32 2 800 40 55 / +32 488 01 09 82



#### CLUSTER « SOFTWARE.BRUSSELS »

Chaussée de Charleroi 110, B-1060 Saint-Gilles  
info@softwareinbrussels.be  
www.software.brussels  
+32 2 422 00 20

Bronze Label of the  
European Cluster  
Excellence Initiative



# TWIST

TWIST (Walloon Technologies for Image, Sound and Text) is the business Cluster Cinema & Digital Media in Wallonia (Belgium) and is the main business cluster active in the sector of audiovisual and multimedia technologies in Belgium.

TWIST groups together 100 members (4.500 direct jobs) including 80% SMEs. 5 TV channels, 7 universities & research centers, 2 investments funds and the public authorities working within the media and audiovisual sectors. TWIST is mainly active on the markets related to the cinema, TV and rich media industries, with a focus on transmedia contents (immersive & interactive technologies, new business models and artistic challenges).

## Representative at the fair

- **Pierre COLLIN**
- Executive Manager
- +32 475 66 38 80
- [contact@twist-cluster.com](mailto:contact@twist-cluster.com)

The logo consists of the word "TWIST" in a white, bold, sans-serif font. The letter "I" is stylized with three small white dots above it. The logo is set against a dark purple rectangular background.



hub.brussels  
Chaussée de Charleroi 110  
1060 Brussels  
Belgium  
CBE number : 0678.485.603

[www.hub.brussels](http://www.hub.brussels)