BELGIUM - Wallonia at **EANM 2019**



Wallonia.be

EXPORT INVESTMENT

BELGIUM - WALLONIA

EUROPEAN ASSOCIATION OF NUCLEAR MEDICINE

BARCELONA
12 AU 16 OCTOBER 2019
STANDS 70 TO 74



Wallonia - Belgium: Where nuclear medicine radiates

Radiation applications for healthcare, along with (bio)pharma, cell therapy, MedTech, and bio production are the strengths of Wallonia, the southern part of Belgium. Behind the flagship company IBA which has most of its activities in Wallonia, an entire ecosystem evolving around nuclear medicine has been developing for years and is characterized by a strong integration of university-industry collaboration. Activities in this sector cover the entire value chain: R&D, production of radionuclides, manufacturing of radiopharmaceuticals, development of new proton-therapy solutions, preclinical and clinical testing, imaging and related services.

Research and Innovation are key for the life science sector. Our region counts 5 private research centers, 5 Universities gathering 400 research units and 11 000 researchers, and hospitals with 20 000 beds. Belgium is a European leader in phase 1 clinical trials and also hosts 10 **cyclotrons**, including the noticeable CRC in **Liège**.

Multiple start-ups and scale ups, nurtured by our **incubators** are ready to improve the way radiation is used to **diagnose and treat patients**. Companies in Wallonia are supported by **private and public funding** for their research and development activities, because without sustainable economic development, innovation cannot occur.

Research facilities and pharmaceutical companies can also count on an efficient and reliable network of companies providing **equipment**, **logistical and transport solutions and maintenance services** to support their development.

These different stakeholders are all connected through **BioWin**, the health cluster of Wallonia, and **Rad4Med**, the Belgian Network for Radiation Applications in Healthcare. Both organizations will assist you in participating in research projects and in your commercial development at the national, European and international levels.

Discover our strong ecosystem and meet our companies at our booths n°71 to 74 at the EANM annual congress or contact your local AWEX office.

WALLONIA EXPORT-INVESTMENT AGENCY

Place Sainctelette 2 B-1080 BRUSSELS Tel. +32 2 421 82 11 info@awex.be www.awex.be



The Wallonia Export-Investment Agency (AWEX) is the institution in charge of the development and management of Wallonia's domestic and international economic relations.

Through a personalized, innovative, and sustainable approach, AWEX supports Wallonian companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad.

The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above. In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

USEFUL ADRESSES IN BELGIUM - AWEX

Laurent RENSON Project Manager

Phone: 32 2 421 86 93 l.renson@awex.be

Bruno LUCIDI

Expert - Life Sciences

Phone: +32 81 33 28 68 blucidi@investinwallonia.be

USEFUL ADDRESSES IN SPAIN - AWEX

Barcelona

Gilles PHILIPPART DE FOY Conseiller économique et commercial

c/o Consulado general de Bélgica Bureau économique et commercial wallon c/Pau Claris, 110,1er 08009 Barcelona

Phone: + 34 93 487 77 26 Fax: + 34 93 488 05 66

E-mail: barcelone@awex-wallonia.com

Website: www.awex.es

Madrid

Didier DENAYER

Conseiller économique et commercial

c/o Embajada de Bélgica Paseo de la Castellana, 18 - 6 28046 Madrid

Phone: + 34 91 435 13 70 Fax: + 34 91 435 13 78

E-mail: madrid@awex-wallonia.com

Website: www.awex.es





The AWEX in Belgium and in the world

Walloon economic and commercial advisers



EXPORT INVESTMENT

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VORTAL

WORLD INFINITY SERVICES

Logistics

ANMI SA - TELIX

Allée du Six Août n°8 4000 LIÈGE

Tel.: +32 4 366 37 01 E-mail: info@anmi.be Website: www.anmi.be



Ludovic WOUTERS, CEO - ANMI

VP Corporate Development - Telix Pharmaceuticals

Tel.: +32 4 366 30 99 E-mail: lwouters@anmi.be



About Telix Pharmaceuticals Limited

Telix Pharmaceuticals Limited ("Telix") is a global biopharmaceutical company focused on the development of diagnostic and therapeutic products based on targeted radiopharmaceuticals or "molecularly-targeted radiation" (MTR). The company is headquartered in Melbourne with international operations in Brussels (EU), Kyoto (Japan) and Indianapolis (USA). Telix is developing a portfolio of clinical-stage oncology products that address significant unmet medical need in renal, prostate and brain (glioblastoma) cancer. Telix is listed on the Australian Securities Exchange (ASX:TLX).

For more information visit www.telixpharma.com .

About Advanced Nuclear Medicine Ingredients (ANMI) SA

ANMI SA is an innovative pharmaceutical company developing novel radiopharmaceutical solutions, located in Liège, Belgium. ANMI has developed innovative solutions to facilitate the scalable synthesis of "theranostic" radiopharmaceuticals and to streamline routine production in hospitals and radiopharmacies. ANMI's mission is to increase patient access to new highly specific theranostic radiopharmaceuticals through efficient and cost-effective production processes. ANMI is a wholly-owned subsidiary of Telix Pharmaceuticals.

For more information visit www.anmi.be

Certification

GMP: BE/GMP/2019/030

BIOWIN THE HEALTH CLUSTER OF WALLONIA

Rue Auguste Piccard 20 BE-6041 GOSSELIES

Phone: + 32 (0) 71 91 92 85 E-mail: contact@biowin.org Website: www.biowin.org



Marianne GHYOOT, Director Research & Innovation

Tel.: +32 484 90 47 12

E-mail: marianne.ghyoot@biowin.org



BIOWIN federates industrial and academic players (2018)

- 11 global leaders (Alten, Baxter, Eurogentec-Kaneka, GSK, IBA, IBM, IRE, Janssen Pharmaceutica, UCB, XPE Pharma & Science and Zoetis)
- 185 small and medium size companies
- 5 private research centers
- 5 Universities : UCL, ULB, ULg, UMONS and UNamur (fitted with 400 research units, 11,000 researchers and 3 university hospitals)
- Prestigious research institutes such as the De Duve Institute, Ludwig Institute for Cancer Research, GIGA, IMI, etc

Key technological areas supported by BIOWIN

- (Bio)pharmacy
- Cell Therapy
- · Radiation applied to health
- Medical devices and in vitro diagnostics
- Biomanufacturing
- Data science

The heath sector in Wallonia: key facts and figures

- 20,000 hospital beds
- European leader in clinical trial phase I
- EUR 1.2 billion private R&D expenses
- > EUR 1,842 billion cumulated private capital raised by 185 BioWin SMEs Members (2005-2018)
- More than 50,000 jobs (15,419 direct & 35,000 indirect)
- Favorable tax environment and R&D incentives
- A unique logistic location at the very heart of Europe

DIASOURCE IMMUNOASSAYS® SA

Rue du Bosquet 2

1348 - LOUVAIN-LA-NEUVE

Tel.: +32 10 88 99 13

E-mail: info@diasource.be Website: www.diasource.be



Peter KERCKX, International Sales

Director & Business Segment Manager RIA

Mobile: +32 475 57 76 86

E-mail: peter.kerckx@diasource.be



WHO WE ARE

DIAsource ImmunoAssays SA, a BioVendor Group company, is an international diagnostic company based in Belgium, who develops, manufactures and markets clinical diagnostic products in the field of endocrinology and infectious diseases.

OUR PRODUCTS

A complete range of RIA (and Elisa) kits in the fields of Autoimmunity, Biogenic Amines, Bone metabolism, Cancer markers, Cardiovascular and Salt Balance, Diabetes, Fertility, Growth factors, Thyroid kits, Gastrointestinal markers, Immunology and Infectious diseases is presented to our customers. For automation of RIA assays we offer automates like Conext 125 (Pipetting automate) and refurbished RIAMAT systems (fully automated RIA processor)

WHAT WE DO BETTER

DIAsource aims to be a world leader on the RIA market and to become a "one time shopping RIA company" by offering the most complete range of RIA kits. DIAsource is also involved in the refurbishing and sales of gamma counters Riamat's, a Stratec fully automated RIA platform and the Conext 125. Moreover, we sell radioactive decontaminating products used in clinical, pharmaceutical and research labs that use I 125 as an isotope, as well as to the nuclear medicine departments. With this complete service to RIA labs we want to convince our end users that our golden standard kits are the best possible choice.

OUR MAIN REFERENCES

DIAsource delivers its products to the biggest universities and private hospitals and to private labs all over the world. A reference list is available upon request.

CERTIFICATION

ISO certificates: ISO9001 and ISO 13485

Our kits are CE marked and available worldwide, with the exception of Canada, Japan and USA. For both countries only certain kits are available since special registration is required. The products authorized for commercialization in Canada are marked in our catalogue with a *.

ELYSIA-RAYTEST

Rue du Sart-Tilman, 375 4031 ANGLEUR

Tel.: +32 4 243 43 50

E-mail: info@elysia-raytest.com Website: www.elysia-raytest.com

DELEGATE:

Daniel BARTHOLEMY, Sales & Marketing Manager

Mobile: +352 6 21 37 31 55 E-mail: info@elysia-raytest.com



WHO WE ARE

Elysia-raytest is a solution provider for radio-pharmaceutical producers and nuclear medicine depts, providing radio synthesis units, LIMS-solutions, service, chromatography & quality control. We design, manufacture, sell and service instruments for radioactivity measurement and quality control, develop new products and improve existing solutions.

OUR PRODUCTS

Radio-HPLC / GC Radio-detectors (Pomo, Gabi Nova) Radio-activity measurement devices (Mucha, Minigita Dual, Dose Calibrator) 68Ga Synthesis Module (Gaia)

WHAT WE DO BETTER

Our products are dedicated to control and measure the radioactivity in the radio-pharmaceuticals products. Elysia-raytest has gathered a great amount of experience in this field for the last 30 years. We are therefore able to offer dedicated solutions for the quality control of radiopharmaceutical injectable. We are developing fully integrated solutions.

OUR MAIN REFERENCES

Most of our customers are universities and hospitals having a Nuclear Department, but also producers of radio-pharmaceuticals products. We are exporting to more than 30 countries and 71% of our turnover is made in export.

CERTIFICATION

ISO 9001

IRE ELIT

Avenue de l'Espérance, 1

6220 FLEURUS Tel: +32 71 82 95 56

E-mail : info@ire.eu Website : www.ire.eu

DELEGATES:

Bérénice PIGNOL, Marketing & communication

Manager

Tel.: +32 71 82 9493

Mobile: +32 471 70 62 44

Pauline ROUSSAUX, Junior Marketing

Tel.: +32 71 82 95 34 Mobile : +478 79 06 56

E-mail: marketing@ire-elit.eu



WHO WE ARE

IRE ELIT, IRE's innovation subsidiary, is a pharmaceutical company founded in 2010 to develop radiopharmaceutical drugs used in molecular imaging and therapy. In 2018, IRE ELIT devoted 18% of its turnover to R&D. IRE and IRE ELIT currently employ 218 people. More info on www.ire.eu.

OUR PRODUCTS

Our main product is a Ga-68/Ge 68 generator, Galli Ad. It's a simple and innovative PET imaging solution used, mainly, for NET tumors and recurrent prostate cancers.

Galli Ad is a fully integrated and closed system to get rapidly highly concentrated and very pure radiopharmaceuticals preparations minimizing loss of activity. Its innovative design, specific for cold kits reconstitution, limits the risk of misuse and contamination. This generator can be used manually or connected to a synthesis module.

WHAT WE DO BETTER

IRE ELiT places quality, reliability and services at the center of all its concerns to secure the supply and easy use of radiopharmaceuticals for its customers worldwide. IRE ELiT's portfolio of customer-oriented solutions includes radioisotopes for diagnosis or treatment purposes, as well as equipment dedicated to their preparation.

OUR MAIN REFERENCES

We work with more than 100 hospitals worldwide, especially in Europe and in the US. Get more info on our booth!

CERTIFICATION

We have the Marketing Authorization in 13 European countries for our Ga-68 Generator, Galli Ad. DMF is available in the US & Canada. Galli Ad & Galli Eo eluates are authorized for Somakit and Netspot reconstitution.

MEDRAYSINTELL

Chemin du Cyclotron 6 1348 LOUVAIN-LA-NEUVE

E-mail: peg@medraysintell.com Website: www.medraysintell.com

DELEGATES:

Paul-Emmanuel GOETHALS, Co-founder

Mobile: +32 491 08 09 68 E-mail: peg@medraysintell.com

Richard ZIMMERMANN, Co-founder

Mobile: +33 6 82 80 06 00 E-mail: rz@medraysintell.com



OUR MAIN REFERENCES

Our reports have been highly appreciated by clients worldwide. Their feedback praised the outstanding level of our reports and our expertise.

Some comments have been published under: http://www.medraysintell.com/Clients.php

COMPANY BACKGROUND

MEDraysintell is a team of international experts providing first-rate strategic intelligence in nuclear medicine, radiotherapy, proton therapy and brachytherapy.

We offer the most comprehensive set of reports and directories, with over 3,300 pages of unrivaled intelligence covering some of the most exciting healthcare technologies using radiation for diagnosis and treatment.

In Nuclear Medicine, we provide reports and directories that include an exhaustive description and analysis of marketed radiopharmaceuticals, radiopharmaceuticals under clinical development, and radiopharmaceutical under preclinical development. The reports provide an exhaustive review of the global nuclear medicine landscape, thru an in-depth description of more than 670 products, together with a comprehensive profile of nearly 280 companies around the world and with over 1,500 bibliographical references and their Web links.

We offer client-specific intelligence in the field of radiation healthcare, with the upmost knowledge leveraging our extended network of worldwide contacts.

We are proud to support numerous companies globally, helping them better understand the markets, competitive environment as well as the potential of merger and acquisitions (M&A) and technology development. We have repeat satisfied clients operating in the field of medical radiation, investment banks and institutional investors, large international consulting firms and universities research laboratories.

MEDraysintell was created in 2013 by Paul-Emmanuel Goethals and Richard Zimmermann. Together they combine over 70 years of experience in radiation healthcare.

NUCLEIS SA

Allée du Six-Août, 8

4000 LIEGE

Tel: +32 4 366 23 22 E-mail: info@nucleis.eu Website: www.nucleis.eu

DELEGATES:

Fabrice GIACOMELLI, CEO Mobile: +32 498 12 71 80

E-mail: fabrice.giacomelli@nucleis.eu

Pascal BARTKOWIAK, Sales Manager

Mobile: +32 470 54 29 82

E-mail: pascal.bartkowiak@nucleis.eu



WHO WE ARE

NUCLEIS is a spin-off from the University of Liège (Cyclotron Research Centre - Belgium) created to outsource the GMP manufacturing and distribution of PET (*Positron Emission Tomography) radiopharmaceutical drugs.

The company was created in June 2017 with the transfer of the business unit (existing team, pharmaceutical certifications, CMO contracts and dedicated manufacturing facilities) from CRC and benefits from over 15 years of experience.

OUR PRODUCTS

F-18 labelled radiopharmaceuticals drugs for human use.

WHAT WE DO BETTER

Nucleis is differentiated from competitors by also offering generic radiopharmaceuticals drugs, in addition to its own PET product (with Marketing Authorization) and will constantly develop new PET tracers.

Nucleis portfolio presents Brand name drug, IMP and CMO activities. This allows Nucleis to reach nuclear medicine services and the (radio) pharmaceutical industry.

Nucleis maintains a strong partnership with CRC for the development of new tracers and R&D activities (access to adapted resources and facilities).

OUR MAIN REFERENCES

Nucleis is an authorized manufacturer of GE Healthcare Radiopharmaceuticals and of Blue Earth Diagnostics.

CERTIFICATION

Marketing Authorization Holder GMP Certificate number BE/GMP/2018/060 for Human Medicinal Products GMP Certificate number BE/GMP/2018/061 for Human Investigational Medicinal Products MIA 1932 IMP

SCANNIX

Rue du Mont D'Orcq, 3 7503 FROYENNES Tel : +32 69 64 06 04

Mobile: +32 479 76 57 95 E-mail: info@scannix.com Site Web: www.scannix.com

CONTACT

Lotfi GUEROUANE, Sales Manager

Tel.: +32 69 64 06 04 Mobile : +32 479 76 57 95

E-mail: lotfi.guerouane@deltabeam.net



WHO WE ARE

Scannix S.A. is a sister company of DSI and was founded in 2004. Scannix started its activities in the sector of Non Destructive Testing (NDT) and developed into a company specialized in the development, sales and installation of nuclear measurement devices for a wide range of applications (research center, nuclear power plant, nuclear medicine,...).

OUR PRODUCTS

We are partners of several major players in the field (Ludlum, Polimaster, BSi, RadQual, LTi). We also offer our services to provide customizations, specific equipment as well as installation and on-site training.

Thanks to our experience, the environmental measurement (area doserate monitoring) has become one of our know-how and expertise that we provide in various Radiopharma centers (PET) in the world.

WHAT WE DO BETTER

Our Service Engineers are qualified to install your equipment and they will insure an optimal configuration and setting for your applications.

Thanks to our extensive product portfolio we can offer maximum flexibility on software and hardware solutions. This flexibility guarantees the end-user the most cost-beneficial solution available.

OUR MAIN REFERENCES

We offer our services to the main actors of nuclear activities in Belgium and also worldwide for nuclear medicine and cyclotron manufacturers.

CERTIFICATION

All our partners we work with offer equipment that meets the latest certifications in terms of quality and safety. All these equipment also meets the requirements of ISO, IEC,..

VORTAL SPRL

Rue de la Belle Haie, 44 1490 COURT-ST-ETIENNE Tel.: +32 476 36 03 79

E-mail: celine.robin@vortal.pro

Website: www.vortal.pro

DELEGATE:

Marc DAMAN, Gérant Tel.:+32 476 36 03 79

E-mail: Marc.daman@vortal.pro

Céline ROBIN, Chargée de Projet

Mobile:+32 498 11 73 98

E-mail: Celine.robin@vortal.pro



WHO WE ARE

Leader in reusable TYPE A certified transport system.

OUR PRODUCTS

Transport system for liquid radio pharmaceuticals Shielding material for radiopharma facilities

WHAT WE DO BETTER

TYPE A transport systems Customized shielding for pharmaceutical environment Automatic closure system for lead container

OUR MAIN REFERENCES

Advanced Acceleration Applications, Curium, IBA, IAEA, Siemens, Europet ...

CERTIFICATION

TYPE A approved packaging NF S99-700 for thermosensitive products

WORLD INFINITY SERVICES

Rue de l'Aéroport, 58 4460 GRÂCE-HOLLOGNE Tel.: +32 2 669 15 88

E-mail: info@be-wis.com Website: www.be-wis.com

DELEGATE:

Hans VAN DE MAELE, Director

Tel.: +32 2 669 15 88

Mobile: +32 475 63 20 88

E-mail: h.vandemaele@be-wis.com



WHO WE ARE

World Infinity Services is dedicated to the safe and secure shipping of radioactive materials. Our Operations Center staff and our professional drivers are focused on providing a safe, compliant and high-quality customer experience.

We perform feasibility studies in terms of regulation, transport- and packaging permits.

OUR PRODUCTS

Worldwide distribution of radiopharmaceutical, biological and diagnostical radioactive products for use in nuclear medicine.

Logistic services of these same products by experienced and certified personnel (ADR Class 7). Door-to-door airfreight and charter services.

Consultancy and licensing in nuclear safety and security.

WHAT WE DO BETTER

Customer oriented logistics: the best service for the best price.

Global supply chain logistics with dedicated partners.

Quality, Safety and Security as main drivers in our logistics setup.

CERTIFICATION

Approval/authorization for ADR class 7 products (radioisotopes for medical and industrial use) in Belgium, Luxemburg, Netherlands, Germany and France.

Quality Management System that incorporates GDP.



Laurent Mercenier, L'Oréal

« In Wallonia, we have found skillful human resources and an ideal location »



Wallonia is full of great assets. Help spread the word!

You like Wallonia and you want to enhance its global reputation? Join our network of Wallonia.be Brand Ambassadors!

One mission, lots of benefits!

We want to promote Wallonia and you can help us: share information from our website and social networks, add the Wallonia.be logo and slogan Feel inspired to your website, blog or email signature, inform us about development opportunities for the Wallonia Region, bring the brand to life by actively taking part in conversations on Facebook, Twitter or LinkedIn and by recruiting other Ambassadors...

In return, you get a chance to:

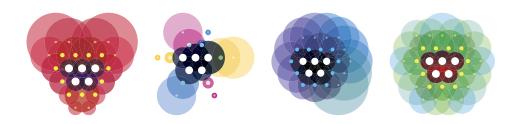
- promote your activities and share your success stories on the Wallonia.be Ambassadors' blog
- expand your network using the private area on the portal
- receive a newsletter about the Region and the Brand Ambassadors' network
- be invited to exclusive events
- use the Wallonia brand logo and benefit from the Region's reputation

How to become a Brand Ambassador?

Complete the online application form on the website (http://www.wallonia.be/en/ambassadors). Simply answer three questions and we will let you know if your profile matches the network we want to implement.

Do you want more information?

Contact: ambassador@wallonia.be!



Wallonia is open to the world!

... with a sense of sharing, accessibility, technical know-how and quality of life

Notes



EXPORT INVESTMENT

WALLONIA EXPORT-INVESTMENT AGENCY

Export

Place Sainctelette 2 B - 1080 BRUSSELS BELGIUM

Tel.:+32 2 421 82 11 Fax: +32 2 421 87 87

E-mail: mail@awex.be Website: www.wallonia-export.be

Investment

Avenue des Dessus de Lives 6 B - 5101 NAMUR BELGIUM

Tel.: +32 81 33 28 50 Fax: +32 81 33 28 69

E-mail: welcome@investinwallonia.be Website: www.investinwallonia.be











